



Media kit

The GTR Leaders in Trade awards and GTR Best Deals highlight excellence in the trade, commodity, supply chain, export finance and fintech markets.

Those interested in being considered for these awards should please submit all the requested documentation in one streamlined process. *(Please see the forms for Leaders in Trade, and the submission criteria for Best Deals on the following pages.)*

We have introduced new rules with regards to length of submissions, so please ensure you are familiar with these.

GTR's journalists will use your submissions when reporting on the wins, so please do not include any confidential information.

The deadline for submissions is Thursday, January 16, 2020 and no further submissions will be considered after this date.

Please email all submissions to awards@gtreview.com

Those involved in the winning deals will be notified of their success in February 2020, and a full write-up of the Best Deals will appear in the Q2 2020 issue of **GTR**.

Leaders in Trade winners will be announced at **GTR's** annual awards dinner in London on April 30, 2020. However, a shortlist will be announced and communicated to the market in February.

A full write-up of the Leaders in Trade winners will appear in the Q3 2020 issue of **GTR**.

For more details on the awards dinner in London, and to secure your seat, please contact events@gtreview.com

Email awards@gtreview.com to submit an entry for GTR Best Deals

Email awards@gtreview.com to nominate your institution for a GTR Leaders in Trade award

Email us at events@gtreview.com to book a table at the GTR Charity Awards Dinner in London on April 30, 2020



GTR Awards

GTR Leaders in Trade

- › Please select from the list which – if any – categories you would like to nominate your institution to be considered for in the **GTR Leaders in Trade** awards.
- › Please select a maximum of 5 categories.
- › Please provide a 300 to 500-word explanation of why your institution deserves to win. **This must include reference to achievements from 2019. Please ensure your submission does not exceed 3 pages and does not include generic presentations/slides.**
- › Deals submitted for Best Deals will be consulted in the decision-making process and can be used as part of your substantiation for your nomination.

Global awards

- › *Best trade finance bank*
- › *Best export finance bank*
- › *Best commodity finance bank*
- › *Best supply chain finance bank*
- › *Best trade credit and political risk insurance broker*
- › *Best trade credit political risk insurance underwriter*
- › *Best alternative trade finance provider*
- › *Most innovative bank*
- › *Best trade finance fund*
- › *Best trade finance software provider*
- › *Best fintech disrupter*
- › *Best fintech start-up*
- › *Best technology collaboration*
- › *Financial institution that has made a significant contribution to sustainability*
- › *Best export credit agency*
- › *Best trade finance law firm*

Regional awards

Africa

- › *Best trade finance bank in East Africa*
- › *Best trade finance bank in West Africa*
- › *Best trade finance bank in Southern Africa*

Americas

- › *Best trade finance bank in North America*
- › *Best trade finance bank in South America*

Europe

- › *Best trade finance bank in Eastern Europe*
- › *Best trade finance bank in Western Europe*
- › *Best trade finance bank in the UK*

MENA

- › *Best trade finance bank in the Middle East*
- › *Best trade finance bank in North Africa*

Asia


- › *Best trade finance bank in East Asia & the Pacific*
- › *Best trade finance bank in South Asia*

Email
awards@gtreview.com
to nominate your institution
for a **GTR Leaders
in Trade** award





GTR Best Deals



Email
awards@gtreview.com
to submit an entry
for GTR Best Deals

Submit your entry for GTR Best Deals 2019

Deal submission criteria:

We invite institutions to submit a **maximum of 2 deals per type of transaction** – trade, commodity, supply chain, export (including project) finance and fintech innovation. (That's a maximum of 10 deals in total, please.) Winners will be spread across all of these categories.

Please note that client permission to disclose deal information must be obtained before submitting.

Deals submitted on a 'no names' basis or without loan amounts will be disqualified.

You must provide the following information:

- › **Date of signing:** the deal must have been closed and reached final signing within 2019 – not a day before or after
- › **Type of transaction:** deals must have trade, commodity, supply chain or export finance elements. Project finance deals can be submitted but will then be considered and judged on their export content as to their relevance and suitability
- › **Borrower**
- › **Loan amount** (essential information)
- › **Tenor**
- › **Lenders:** please list all lenders involved – not just your own institution
- › **Law firms**
- › **Insurers/ECAs**
- › **Pricing** (if possible)
- › **Regions/countries** in the deal
- › **Why should your deal win?** Please provide at least 200 words outlining what makes your deal better than all the rest. **Winning attributes include: large loan amount; length of tenor; number of institutions involved; novel methods of risk mitigation; unique structure; deal closed in face of severe political or economic barriers, etc**



LONDON

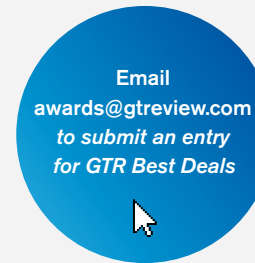
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