



Media kit

The GTR Leaders in Trade awards and GTR Best Deals highlight excellence in the trade, commodity, supply chain, export finance and fintech markets.

Those interested in being considered for these awards must now submit all the requested documentation in one streamlined process. *(Please see the forms for Leaders in Trade, and the submission criteria for Best Deals on the following pages.)*

We have introduced new rules with regards to length of submissions, so please ensure you are familiar with these.

GTR's journalists will use your submissions when reporting on the wins, so please do not include any confidential information.

The deadline for submissions is January 16, and no further submissions will be considered after this date.

Please email all submissions to awards@gtreview.com

Those involved in the winning deals will be notified of their success in February, and a full write-up of the Best Deals will appear in the Q2 2019 issue of **GTR**.

Leaders in Trade winners will be announced at GTR's annual awards dinner in London in May 2019. However, a shortlist will be announced and communicated to the market in February.

A full write-up of the Leaders in Trade winners will appear in the Q3 2019 issue of **GTR**.

For more details on the awards dinner in London, and to secure your seat, please contact events@gtreview.com

Email
awards@gtreview.com
to submit an entry
for GTR Best Deals

Email
awards@gtreview.com
to nominate your institution
for a GTR Leaders
in Trade award

Email us at
events@gtreview.com
to book a table at the
GTR Charity Awards
Dinner in London
on May 2, 2019



GTR Awards

GTR Leaders in Trade

- › Please select from the list which – if any – categories you would like to nominate your institution to be considered for in the **GTR** Leaders in Trade awards.
- › Please select a maximum of 5 categories.
- › Please provide a 300 to 500-word explanation of why your institution deserves to win. **This must include reference to achievements from 2018. Your submission should not exceed 3 pages and should not include generic presentations/slides.**
- › Deals submitted for Best Deals will be consulted in the decision-making process and can be used as part of your substantiation for your nomination.

Email
awards@gtreview.com
to nominate your institution
for a GTR Leaders
in Trade award

Global awards

- › Best trade finance bank
- › Best export finance bank
- › Best commodity finance bank
- › Best supply chain finance bank
- › Best trade credit and political risk insurance broker
- › Best trade credit political risk insurance underwriter
- › Best development bank in trade
- › Best correspondent bank
- › Best alternative trade finance provider
- › Best trade finance software provider
- › Best fintech disrupter
- › Most innovative bank
- › Financial institution that has made a significant contribution to sustainability
- › Best export credit agency
- › Best trade finance law firm

Regional awards

Africa

Best trade finance bank in:

- › Southern Africa
- › East Africa
- › West Africa

Americas

Best trade finance bank in:

- › North America
- › South America

Asia

Best trade finance bank in:

- › East Asia & the Pacific
- › South Asia

Europe

Best trade finance bank in:

- › Nordic Region
- › Eastern Europe
- › Western Europe
- › UK

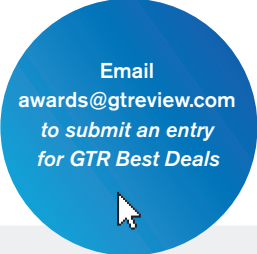
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Best trade finance bank in:

- › The Middle East
- › North Africa



GTR Best Deals



Email
awards@gtreview.com
to submit an entry
for GTR Best Deals

Submit your entry for GTR Best Deals 2019

Deal submission criteria:

We invite institutions to submit a **maximum of 2 deals per type of transaction** – trade, commodity, supply chain, export (including project) finance and fintech innovation. (That's a maximum of 10 deals in total, please.) Winners will be spread across all of these categories.

Please note that client permission to disclose deal information must be obtained before submitting.

Deals submitted on a 'no names' basis or without loan amounts will be disqualified.

You must provide the following information:

- › **Date of signing:** the deal must have been closed and reached final signing within 2018 – not a day before or after
- › **Type of transaction:** deals must have trade, commodity, supply chain or export finance elements. Project finance deals can be submitted but will then be considered and judged on their export content as to their relevance and suitability
- › **Borrower**
- › **Loan amount** (essential information)
- › **Tenor**
- › **Lenders:** please list all lenders involved – not just your own institution
- › **Law firms**
- › **Insurers/ECAs**
- › **Pricing** (if possible)
- › **Regions/countries** in the deal
- › **Why should your deal win?** Please provide at least 200 words outlining what makes your deal better than all the rest. **Winning attributes include: large loan amount; length of tenor; number of institutions involved; novel methods of risk mitigation; unique structure; deal closed in face of severe political or economic barriers, etc**



LONDON

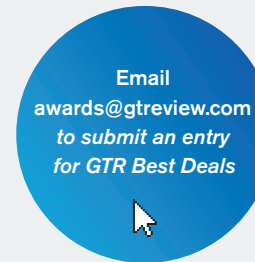
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