

#GTRMENA

Dubai, UAE February 2025

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GTR MENA 2025 DUBAI

Having celebrated the largest ever edition of GTR MENA in 2024, welcoming a record-breaking 1,136 attendees, GTR is excited to return to Dubai in 2025 bigger, better and ready to host the region's leading content and networking platform for the global trade, export, commodity and supply chain finance community.

The annual two-day conference will provide high value networking opportunities, enabling delegates to catch up with industry friends, forge new business connections and meet with highly esteemed exhibitors from leading trade service providers across the Middle East and North Africa. Over 90 industry experts will explore the latest trends and developments, highlighting both challenges and opportunities whilst offering future projections of the market. The GTR team looks forward to welcoming you there!

"A one-stop-shop for all business partners to meet."

H Ashraf, Novelis

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As the world's leading trade, commodity and export finance publisher and event organiser, GTR offers sponsors and advertisers unrivalled exposure and profiling among their peer and client groups. GTR can offer various appealing options that would strategically and effectively help raise the profile of the partner, and offer a highly effective platform with which to showcase its capabilities and mission.

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Where trade talks.





Sponsorship opportunities

Peter Gubbins

CEO

pgubbins@gtreview.com +44 (0)20 8772 3000

Speaking opportunities

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Marketing & media opportunities

Elisabeth Spry

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Join the conversation at #GTRMENA





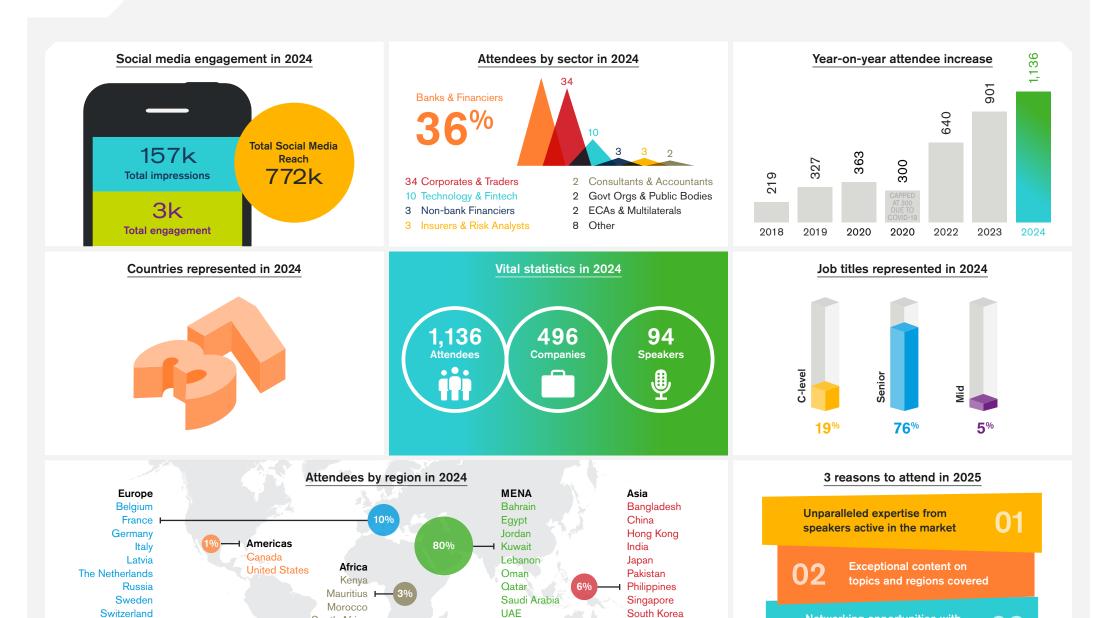




Networking opportunities with

key industry stakeholders





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Tanzania

Turkey

United Kingdom



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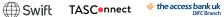
















4 | #GTRMENA



GTR MENA 2024 Dubai's speakers included 1/3

- Raja Al Mazrouei, Chief Executive Officer, Etihad Credit Insurance (ECI)
- Yusuf Ali Khan, Global Head for Trade Sales, Mashreq Bank
- Abdulla Al-Taee, Chief Operating Officer, United Arab Bank
- Vishwanath Ananthakrishnan, Head of Trade & Commodities, Rescom
- > Godfred Asamoah, Trade Product Manager, Wholesale Banking, Bank ABC
- Faraz Ashraf, Co-Founder & Managing Partner, Trevex Technology
- Madiha Aslam, Director, Structured Finance, Innovo Projects
- Çağatay Baydar, Executive Chairman, TEB Factoring; Chairman, FCI
- > Robert Besseling, Founder & Chief Executive, Pangea-Risk
- > Maninder Bhandari, Director, Derby Group
- Mahan Bolourchi, Managing Director, Howden Specialty DIFC Trade Credit
- Sean Bowey, Head of Products, Global Trade & Receivables Finance, SAB

- Rene Canezin, Managing Partner & Co-Founder, Evolution Credit Partners
- Andre Casterman, Founder & Managing Director, Casterman Advisory; ITFA Fintech lead (TFD Initiative)
- > Nicolas Clavel, Chief Investment Officer, Scipion Capital
- > Simon Cook, Partner, Sullivan & Worcester UK

"GTR MENA 2024 provided invaluable insights into emerging market trends and offered essential networking opportunities for banking professionals."

P Singh, United Arab Bank

- Jacco De Jong, Global Head of Sales, Bolero International (Part of WiseTech Global)
- > Raja Debnath, Managing Director, Veefin Solutions
- Fatenah El Danab, Head of Trade and Working Capital, Middle East, Barclays; Chairperson, ITFA Middle East
- John W.H. Denton AO, Secretary General, International Chamber of Commerce (ICC)

- Harry Edwards, Head of Distribution, Allianz Trade Middle East
- Amr El Haddad, Head of UAE Transaction Banking, National Bank of Kuwait; Advisor, ITFA MERC
- Mark Emmerson, Head of Global Transaction Banking, Al Masraf
- > Ramia Farrage, Senior Producer & Presenter, Forbes Middle East
- > Laurie Flaux, Director, Political Risk & Structured Credit, Aon
- Huny Garg, Executive Director & Country Head, KSA & Bahrain, Swift
- John Goodridge, Head of Inventory Solutions, Silver Birch Finance
- Christoph Gugelmann, Founder & Chief Executive Officer, Tradeteg
- Vineet Gupta, Senior Group Treasury Manager, Al Dahra Holding
- > Bharat Gupta, Senior Vice-President & Head, Trade & Structured Finance, Asia, Europe, Middle East & Africa, Olam Global Agri
- Chris Hall, Executive Director, Financial Solutions, WTW; Head of Regions, ITFA

"GTR MENA was a great success and this is testament to the quality of the speakers, hospitality, program relevance and excellent organisation. Having hosted many events I can say this was among those that were impeccably organised."

R Farrage, Forbes Middle East

"An excellent platform for networking and gaining great insight into trade and treasury from across the globe."

A David, ALEC Group



GTR MENA 2024 Dubai's speakers included 2/3

- > Rebecca Harding, Economist & Founder, Rebeccanomics
- > Prathit Harish, Senior Partner, EY
- > Syed Hassan Javed, Group Head of GTB Sales, Gulf International Bank
- Rasheed Hinnawi, Portfolio Management & Distribution, MENAT, HSBC Middle East
- > Gerald Huang, Chief Sales Officer, Premium Technology
- Amir Hussain, Senior Underwriter, Political Risk Insurance & Trade Credit, Africa Specialty Risks
- Naura Hussain, Director, Trade Asset Sales & Syndications, Africa & Middle East, Standard Chartered Bank
- Hani Idris, Regional Manager & CEO, International Development Bank UAE
- > Charles Ike, Vice-President, Maritime Trade, Pole Star
- Motasim Iqbal, Managing Director, Regional Head Transaction Banking Sales, Africa Middle East, Standard Chartered Bank
- > Zul Javaid, CEO, UAE Trade Connect
- > Rohini Kamath, Head of Commercial Banking Trade, UAE, HSBC
- > Vinay Kapoor, Executive Vice-President, Triterras

- **Deeraj Karnani**, Head of Enterprise Sales, **TASConnect**
- Hamayoun Khan, Head of Trade Finance & Working Capital, Commercial Bank of Dubai
- Syed Khurrum Zaeem, Managing Director, Head of Trade, Working Capital & Transaction Banking, Africa Middle East, Standard Chartered Bank
- > Joshua Kroeker, Head of Asia, Mitigram

"The best conference to attend.

The networking is excellent and
the hosts are perfect."

I Loktionov, Panasia Energy

- Niraj Kumar, Head of Global Transaction Banking, United Arab Bank
- Sivakumar Kuriyakkattil, GTB Head of Open Account Product Solutions, First Abu Dhabi Bank (FAB)
- > Betül Kurtulus, Regional Director, Central, Eastern & South-Eastern Europe & the Middle East, FCI
- Farah Lahbib, Group Director, Trade Finance, Working Capital Financing & Credit Risk Management, OCP

- Mark Lakin, Partner, Stephenson Harwood
- David Leslie, General Manager, Global Trade
 & Receivable Finance, SAB
- Ahmed Madkour, Middle East Claims & Recovery Director, Recovery Advisers
- Mohd Muhaznizee Bin Che Mahmud, Associate Vice-President, Wholesale & Business Banking Assets, RAKBANK
- Johnson Kunnummel Mani, Senior Manager, Group Treasury, Emirates Global Aluminium (EGA)
- Peter Matza, Council Member, Association of Corporate Treasurers (ACT)
- Selima Mehiri, Head of Trade & Working Capital, APAC & Middle East, Barclays
- > Bahaadeen Merhi, Head of Underwriting, GCC, Coface
- > Zhann Meyer, Head, Agricultural Commodities, Nedbank CIB
- Sarah Mikhail, VP, Trade & Working Capital Product Lead, MEA, J.P. Morgan; Board Member & Ambassador of Emerging Leaders, ITFA MERC
- Ramaprasad Nagarajan, Senior Vice-President, Credit & Collections, Redington Gulf

"An excellent value-adding event that facilitates outstanding networking across the trade finance industry."

M Emmerson, Al Masraf

"GTR MENA is a recurring committed event on my calendar as I get to connect with all key industry players, from economists to policy makers, banks, FIs, corporate treasurers, CFOs, finance professionals and technology providers."

U Pirzada, Al Majdouie Holding Co



GTR MENA 2024 Dubai's speakers included 3/3

- Abdurrahman Naji, Chief Executive, Gulf Advanced Polymers
- > Elat Niyas, Treasury Manager, Al Masaood
- Vincent O'Brien, Director, ICC United Arab Emirates (ICC UAE); Associate Director, Institute of International Banking Law & Practice (IIBLP)
- Hassan Omaish, Group Head of Broker Management & Partnerships, Allianz Trade
- Sinan Ozcan, Senior Executive Officer & Board Director, DP World Trade Finance
- > Semih Ozkan, Executive Director, EMEA Energy, Power, Renewables, Metals & Mining, J.P. Morgan; Advisor, ITFA MERC
- Jose Payno, Managing Director & Head of GTB Corporate Product Sales, Abu Dhabi, First Abu Dhabi Bank (FAB)
- > Simon Penney, Head of Middle East, Gemcorp Capital
- Mikael Petersen, Chief Commercial Officer, Benteler Trading International
- Rameez Mohamed Rafi, AVP Product Proposition, Trade Finance, RAKBANK
- Venkiteswaran Ramasubhramoni, Head of Equipment & Technology Finance, National Bank of Fujairah

- > Michal Ron, Chief International Officer, Sace
- > Sumit K Roy, President & Co-Founder, TradeAssets
- Natasha Abdulelah Saleh, Project Manager, Abu Dhabi Export Office (ADEX)
- Sunil Senapati, Chief Executive Officer, XDC Trade Network

"GTR MENA is a must attend event and to be marked in your calendar."

V Varghese, Genuine International Automobile

"An excellent networking forum!"

S Huraiz. GE Healthcare

- Vomic Nur Shah, Global Head of Origination & Client Coverage, UK Export Finance
- Toby Shore, Senior Director, Group Treasury, Risk & Insurance, Emirates Global Aluminium (EGA)
- > Farrukh Siddiqui, Founding Partner, Emerging Capital Management Partners

 Mritunjay Singh, Head of Transaction Banking Product Management, Abu Dhabi Commercial Bank (ADCB)
 Phriquesi Singh, Chief Product Officer CTPE HSBC

- > Bhriguraj Singh, Chief Product Officer, GTRF, HSBC
- Raj Jit Singh Walia, Board Director, DP World Trade Finance
- Chris Southworth, Secretary General, ICC United Kingdom; Co-Chair, Commonwealth Legal Reform & Digitalisation Programme
- Jason Spanos, Group Treasurer, AIR (Advanced Inhalation Rituals)
- > Matt Stanley, Lead Client Liaison for Insight, Kpler
- Imen Tebourbi, Program Director, M.Sc. Financial Management, University of Birmingham Dubai
- > Carlos Teixeira, Global Industry Principal, Finastra
- > Pratibha Thaker, Regional Director, Middle East & Africa, Economist Intelligence Unit (EIU)
- > James Westerby-Jones, Group Treasurer, Deriv
- Shaker Zainal, Chief Business Officer, Emirates Development Bank
- > Ana Paula Zamorano, CEO, ReSource Partners
- Ferdinand Zaumu, Managing Director, Head of Trade & Working Capital Solutions, Middle East & Africa, Citi

"A well thought out agenda to cover current trends and challenges in trade and very well represented by all stakeholders."

K Syed, Dubai Islamic Bank

"An excellent platform to network and unlock opportunities to explore the Middle East and Africa trade and finance focus."

Z Meyer, Nedbank CIB

"A key trade event in the MENA region bringing together leading industry experts."

N Kumar, United Arab Bank



Companies who attended GTR MENA 2024 Dubai 1/2

Corporates & Traders						
2XL Group	Apar Industries	CTA Group	GAC Group (Gulf Agency Company)	Kuwait Petroleum Corporation	OCTAL Alpek Polyester	Specialised Agri Solutions
3W Networks	Apparel Group	CTForwarding	Galadari Group	Laith Electro Mechanical Sole Prop	Octal DMCC	Spire International
Abacus Chemie	Aquachemie Group	Dabur	GAP Polymers	Lebneft	Olam Global Agri	Standard Carpets
Abdul Latif Jameel International	Arab & India Spices	DAMAC Properties	GE Healthcare	Lenovo	Olam International	Star Drilling Fluids
Ability With Innovation (AWI)	Arabian Gulf Steel Industries	Danway	General Electric (GE)	LHD Research	Pacific Concord International	Sun International
Abu Dhabi National Oil Company	Aramex	Dayal Building Material Traders	Genuine International Automobile	Liberty Steel Group	Panasia Energy	Sunrise Petroleum
(ADNOC)	Arasco	DBMSC	Ghassan Aboud Group	LITASCO	Paramount General Trading	Tajeer
Abu Dhabi Ports	Aravali Fence	Del Monte Foods (USE)	Grand Stores	Lok Chemicals	Perfect Foods	Tawazun Council
Acero Building Systems	Archer Daniels Midland (ADM)	Derby Group	Gulf Advanced Polymers	Lumin Capital (Elite Motors)	Petro Energy	Tech Hard Oilfield
Agrisar	ASGC Holding	Deriv	Gulf Drug	Ma'aden	Petrochem Middle East	Techmart
Agrocorp International	Ashok Leyland	Deshbandhu Group	Gulf Estates	Majan Food Industries	Petrofac	Thales Group
Agthia Group	Asia Petrochemicals	Dubai Airport Freezone	Gunvor Group	Mark Cables	Planet One Group	TOTSA Total Energies Trading
AIC Steel	Aum Metals	Ducab	Halliburton Company	Markaz	Polymed Trading	Trade House
Air Liquide	Averda	Duferco	Hargood Corporation	Max Energy Fuel Trading	Premium Tobacco International	Trade Plus UK
AIR Midco	Awin Resource International	DuLight	Helix Medical Solutions	ME Solaris Commodities	Presight	Trafigura Group
Al Ain Flour Mill	Bait Al-Taybat	E3 Energy	Honeywell	Megnacio	Qatar Financial Centre (QFC)	Tranzaxion Inc
Al Bayader	Bhatia Brothers	Ecolog International	Hotpack Global	Mercancia Continental DMCC	Rajlaks International	Tricon Energy
Al Dahra Holding	Biskom International	Ecomar/Akron Trading	Huawei	Metra	RAK Ceramics	Truebell Marketing & Trading
Al Fakher	Blanco Thornton Properties	EGA	IFFCO	Middle East Specialized Cables (MESC)	RAK Middle East Traders	Turkish Fuel Services
Al Ghandi Auto	BP	EGIS Group	Indic Saga DMCC	Mistumi Distribution	Redington Group	Unasco
Al Ghurair	Brandverse	Elfit Arabia	Indicaa Group	Mitsumi	Reliance Industries	Unatrac
Al Habtoor Group	BRF	Elsewedy Electric	Innovo Projects	Monjasa	Renida Trading	Unifrutti
Al Hathboor Group	Bunge	Emirates Airlines	International Traders (M.E)	Multi Commerce	Rescom	Union Copper
Al Hikma	BW Energy	Emirates Aluminium	Isaac Thomas & Co	Multi Trade Group	RGE	Universal Islamic Meat
Al Majdouie Holding Co	Cargill	Emirates National Oil Company (ENOC)	Jackys	MyFlavorFood	Robustrade DMCC	Valency International Trading
Al Masaood Automobiles	Carnival Group	Emirates Steel Industries	Jacobs	NAFFCO FZCO	Rock Petroleum	Valmont Middle East
Al Nahda International	Caterpillar	Engro	Jampur International	Naran General Trading	SDC	Vin Metal Synergies
Al Nisr Roads & Building Contracting	CBI Global	Equentia Natural Resources	Janus Continental Group	National Feed & Flour Production	Sea Sands Shipping	VISA Commodities
Al Rostamani Group	CCI Global	ETG	Jindal SAW	National Marine Dredging Company	Selkar Trading	Vopak Horizon Fujairah
Al Tayer Group	CEMCOA Engery	Etisalat	Jumbo Electronics	Navitas Continental	Sephora	Wayfertil Chemical Fertilizer Tradin
Al Yamama Group	Centana Group	Etislat	Kayluu	Nissan Middle East	Shell	Wilson International Trading
ALEC Group	Centaurus International	Export Trading Group (ETG)	KEC International	Nokia	Shin Sung Group	YAJ Heavy Equipment & Machiner
Al-Futtaim	Chabros International Group	Fertiglobe	Kisan International	Novelis	Siemens Energy	Zodiac Resources
Alkagesta Petroleum	Chalhoub Group	Fine Hygienic	Kogex DMCC	Nurol	SIG Combibloc	Zubair
Alltag und Gerätetechnik GmbH	Cofco International	Freyssinet	KPC	NUVO DMCC	Sinosure	
AlMoe Group	Coral Energy	Fujairah Gold	Kraft Heinz	Oasis Group	SKM Air Conditioning	
AMEA Power	Crown Paper Mill	Fujairah National Group	Kuwait Oil Tanker Company	OCP Group	SOCAR Trading	

Non-bank Financiers						
Abu Dhabi Fund for Development	Arise	Benteler Trading International	Evolution Credit Partners	GTR Ventures	Prime Investrade	Sky British Enterprises
Abu Dhabi Investment Office	Astarte DMCC	CredAble	Falcon Group	Indo Gulf Financial Services	Quantum Global Group	Zamil Group
Al Khayyat Investment Group	Aviso Capital	Emerald Capital	Finneva	MODIFI	Scipion Capital UK	
APICORP	Axendo	Emerging Capital Management Partners	Gemcorp Capital	Portfolio Financial Services	Silver Birch	

Insurers & Risk Analysts					
Africa Specialty Risks	Coface	Global Collateral Control (GCC)	Insurance and Risk Management	Lloyd's List Intelligence	Pangea-Risk
Allianz Trade	EDGE Group	Howden Group	Academy (IRMA)	Marsh Specialty	S&P Global
Aon	Emergent Risk International		Ksure	Miller Insurance Services	WTW



Companies who attended GTR MENA 2024 Dubai 2/2

Banks & Financiers		
Absa Corporate and Investment	Crédit Agricole CIB	Nedbank CIB
Abu Dhabi Commercial Bank	DBS Bank	Ocorian
Ahli United Bank BSC	Deutsche Bank	ODDO BHF
Al Braik Investments	Dubai Islamic Bank	Pi Partners
Al Masraf	Emirates Development Bank	Qatar National Bank (QNB)
Al Salam Bank Bahrain	Emirates Islamic Bank	RAKBANK
Arab African International Bank	Emirates NBD	Rand Merchant Bank
Arab Bank	Ernst & Young	SAB
Axis Bank	European Bank for Reconstruction	Saudi Central Bank
BACB	and Development (EBRD)	Saudi EXIM Bank
Bank ABC	First Abu Dhabi Bank (FAB)	Saudi National Bank
Bank Albilad	Gulf International Bank	Sirius Capital
Bank Dhofar	HDFC Bank	Standard Bank
Bank of Africa SA - DIFC	HSBC	Standard Chartered
Bank of Baroda	ID Bank CJSC	Sumitomo Mitsui Banking Corporation (SMBC)
Bank of Montreal	International Development Bank	Sumitomo Mitsui Financial Group
Bank One	Interpolitan Money	Tanfeeth
Banque Centrale Populaire	Invest Bank	TEB Factoring
Banque De Commerce et De Placements (BCP)	Investec Bank	The Access Bank UK
Banque du Caire	J.P. Morgan	United Arab Bank
Banque Saudi Fransi	Macquarie Bank	United Bank
Barclays	Mashreq	VISA
BCP Bank (Mauritius)	Mizuho Bank	Wells Fargo
BIC-BRED (Suisse) SA	MUFG	Wio Bank PJSC
BNP Paribas	National Bank of Bahrain (NBB)	YES Bank
CIM Banque	National Bank of Fujairah (NBF)	Zenith Bank
Citi	National Bank of Kuwait (NBK)	Zenith Bank (UK)
Commercial Bank International (CBI)	National Bank of Umm Al Qaiwain (NBQ)	Zuercher Kantonalbank
Commercial Bank of Dubai	Natixis	

Consultants		
Alvarez & Marsal	Holtarka Limited	Rebeccanomics
Casterman Advisory	Jista Financial Services	Recovery Advisers
EY	Mondiale Consulting DMCC	ReSource Partners
Fidpro Suisse	OLC Project Management	T3i Partner Network

Govt Orgs & Public Bodies		
Abu Dhabi Export Office (ADEX)	ICC Banking Commission	Ministry of Foreign Affairs and International
ADGM Academy	ICC UAE	Cooperation
Ajman Chamber	ICC United Kingdom	UAE – UK Business Council
Ajman Municipality	International Chamber of Commerce (ICC)	UAE India Business Council (UIBC)
Association of Corporate Treasurers (ACT)	ITFA MERC	UAE Ministry of Justice
FCI		

Technology & Fintech		
360tf	G42 Holding	TASConnect
Arise IIP	Haifin	Teknodome
Bolero International	Kpler	Tesselate
China Systems	Licena	Trade Capital Partners
Cleareye.ai	Mitigram	TradeAssets
Conpend	MonetaGo	TradeCloud Services Pte Limited
Cyberknight	Newgen Software Technologies	Tradeteq
DP World Trade Finance	Olea	Traydstream
efcom	OQ Trading	TREVEX Technology
Enigio	Oracle Financial Services	Triterras
Etisalat/e&	Paschim Fintech	User Strategy
Fauree	Pole Star	Vayana TradeXchange
Figopara	Premium Technology	Veefin Solutions
Finastra	Qualco	XDC Trade Network
FinBridge 360	Refinitiv	
Finverity	SWIFT	

Lawyers		
AdviceVector	Morgan, Lewis & Bockius	Stephenson Harwood
HFW	Rajah & Tann Singapore	Sullivan & Worcester

ECAs & Multilaterals		
Arab Investment & Export Credit Guarantee	Dubai Exports	Sace
Corporation (Dhaman)	Etihad Credit Insurance	UK Export Finance (UKEF)

Media & Press		
Bennett, Coleman & Company	Economist	OdG Lazio
Bloomberg	Economist IU	UAE News 4U
Chain Reaction	Forbes Middle East	UAE News247
Debtwire	George P. Johnson	

Education		
Hult International Business School	The London Institute of Banking & Finance	University of Birmingham
	(LIBF)	University of Birmingham Dubai

Service Providers	
AST Intelligence	Collateral Management International
Cadrex Asia	Euromonitor

	Investors		
Ì	Invest AD	Ittihad International Investment	Sekila Finance

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