

Where trade talks.



### GTR **NORDICS** 2024 STOCKHOLM

Following a record-breaking attendance of over 580 delegates at the 15th anniversary of GTR Nordics in 2023, the region's leading annual gathering will return to Stockholm in November to once again assess the latest challenges faced by the region's trading entities and their financing partners.

The conference will provide unmissable insights on the key opportunities, challenges and financing innovations impacting Nordic trade, exports and supply chains, featuring a speaker roster of over 50 industry leaders.

Bringing together corporates, financiers, risk management experts, government and development agencies as well as tech innovators from across the trade, export and supply chain financing ecosystem, the 2024 edition will provide unrivalled networking opportunities throughout the day.

We look forward to welcoming you to GTR Nordics 2024 in Stockholm!

"GTR Nordics still is the trade finance event in the Nordic region."

G Ohrås, Hitachi Energy

Register for GTR Nordics 2024 Stockholm Visit www.gtreview.com/gtrnordics







As the world's leading trade, commodity and export finance

publisher and event organiser, GTR offers sponsors and

advertisers unrivalled exposure and profiling among their peer and client groups. GTR can offer various appealing options that would strategically and effectively help raise the

profile of the partner, and offer a highly effective platform with which to showcase its capabilities and mission.

Find out more at **gtreview.com** 

#### Sponsorship opportunities **Beatrice Boldini**

Head of Business Development bboldini@gtreview.com +44 (0)20 8772 3009

#### **Speaking opportunities George Mitchell**

Associate Director, Content gmitchell@gtreview.com +44 (0)20 8772 3017

### Marketing & media opportunities

**Helena Parrott** 

Senior Marketing Executive hparrott@gtreview.com +44 (0)20 8772 3012

Join the conversation at #GTRNordics



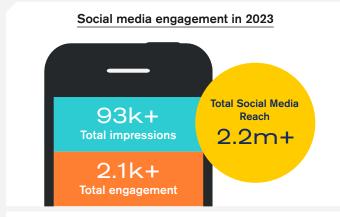






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# Attendees by sector in 2023 Corporates & traders Banks & financiers

- 13 Insurers & Risk Analysts
- 10 Technology & fintech
- 3 ECAs & Multilaterals
- 1 Non-bank Financiers
- 1 Govt Orgs & Public Bodies
- 1 Consultants & Accountants
- 1 EPCs
- 1 Education

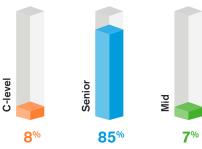








## Job titles represented



South Africa



Austria Belgium Europe 96% Denmark Estonia

Africa

Finland France Germany Ireland Italy

Latvia Luxembourg Netherlands Norway Russia

Slovakia

Asia Singapore

#### Attendees by region in 2023

Spain Sweden Switzerland United Kingdom

MENA

United Arab Emirates

#### 3 reasons to attend in 2024

Unparalleled expertise from speakers active in the market

Exceptional content on topics and regions covered

**Networking opportunities with** key industry stakeholders

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#### GTR Nordics 2023 Stockholm's sponsors and partners

PLATINUM SPONSOR Nordea GOLD SPONSORS **Bank ABC** BANK OF AMERICA Danske Bank **FINASTRA** SEB standard chartered HSBC REGISTRATION SPONSOR NETWORKING BREAK SPONSOR NETWORKING LUNCH SPONSOR EVENING RECEPTION SPONSOR LANYARD SPONSOR **Allianz** Raiffeisen Bank International **taulia** Swedbank 🚳 Handelsbanken Trade SILVER SPONSORS DNB cîti coface **AON** Bolero **(ES)** China wekn **BPL** Global ING 🌺 kyriba LexisNexis **Marsh** Silver Birch PR PrimeRevenue **FALCON** CO-SPONSORS тіті **Atradius** komgo BNP PARIBAS Santander SEK **VEEFIN** TRAYDSTREAM Surecomp INSTITUTIONAL PARTNERS MEDIA PARTNER ICC Sweden NEWS BTC Free Trade Europa



#### GTR Nordics 2023 Stockholm's speakers included 1/2

- > Almila Arikan Sarbanoglu, Director, Working Capital Receivables Finance, Kyriba
- > Thomas Behrens, Chief Financial Officer, EMEA North, SAP
- Lena Bertilsson, Head of Business Area Large Corporates, EKN
- Nisha Besara, political scientist & moderator
- > Meint Boschloo, Director, Metals & Mining EMEA, ING
- > Jonny Carruthers, Director, BPL Global
- > Steven Cespedes, Debt Finance Manager, Northvolt
- **> Emma Clark,** Global Head of Marketing & Corporate Affairs, Falcon Group
- Victoria Claverie, Managing Director, Head of Trade & Working Capital, Europe, Standard Chartered
- Anthony Colclough, Underwriter, Political & Financial Risk, Sompo International
- > Rodrigo Costeira, Structured Finance, MCA Group

- **>** Pontus Davidsson, Head of International Finance, **SEK**
- > Jacco De Jong, Global Head of Sales, Bolero International
- > Raja Debnath, Managing Director, Veefin Solutions
- Mark Douglas, Managing Director, Strategic Accounts, PrimeRevenue
- > Hicham El Khaoudy, Managing Director & Head of GTB International, First Abu Dhabi Bank
- > Laurie Flaux, Director, Political Risk & Structured Credit, Aon
- > Finn Gabriel, Group Treasury, Vestas Wind Systems
- > Håkan Gabrielsson, Chief Financial Officer, Boliden
- > Serge Göransson, Senior Business Sales Specialist, Europe & Americas, Traydstream
- Maxime Guy, Political & Credit Risk Underwriter, Liberty Specialty Markets
- > Kristina Hansson, Chief Financial Officer, Th Brunius & Co
- > Rebecca Harding, Economist & Founder, Rebeccanomics

- > Richard Hayes, Head of Trade Solutions Denmark & Nordic Head of Supply Chain, Nordea
- > Peter Jorgensen, Chief Financial Officer, WasteFuel
- > Aneta Klosek, Global Director, Trade Compliance, LexisNexis Risk Solutions
- > Nazli Konac Edgu, Director, Export & Agency Finance, Citi
- Jukka Kuusala, Senior Vice-President & Global Head of Trade Finance, Danske Bank
- Minna Kuusisto, Chief Analyst, Global Macro & Emerging Markets, Danske Bank
- > Carin Ly, Director, Trade Product, Bank of America
- > Chris Mitman, Head of Export & Agency Finance, Investec Bank
- **> Antti Niemelä**, Head of Transaction Banking, Large Corporates & Institutions, **OP Financial Group**
- **> Christer Norén,** Senior Business & Product Development Manager, Trade Finance, **Handelsbanken**

"The best trade experts conference in the Nordics."

J Henriksson, Sandvik

"Thank you for very good event, best one so far! Well executed."

P Puotunen, Coface

"Had a very good time and would love to return next year."

D Gustafsson, Fortex International AB



#### GTR Nordics 2023 Stockholm's speakers included 2/2

- > Björn Olausson, President, Elof Hansson International
- > Christian Overgaard, Chief Executive Officer, Missionpharma
- > Alison Penfold, Executive Director, Political & Credit Risks, WTW
- > Mattias Persson, Group Chief Economist, Swedbank
- > Enrique Rico, Global Head of Structured Trade & Trade Funding, Santander Corporate & Investment Banking
- Ted Ridderstad, Vice-President, Political Risk & Structured Credit, Nordics, Marsh
- > Mimi Rumpeltin, Senior Underwriter, Credit & Political Risk, Everest Insurance
- > Chris Ruse, Head of Origination, Silver Birch Finance
- > Peter Spoormaker, Lead Analyst, Trading & Marketing Risk Management, Equinor

- > Benjamin Swedberg, Head of Trade Finance, SEB
- **> Florence Tan,** Head of Global Trade & Receivables Finance, Europe, **HSBC**

"Once again, many thanks for organising such a great event this year. I am already looking forward to the next one next year."

S Göransson, Traydstream

- Michael Tancsits, Director, Export & Investment Finance, Raiffeisen Bank International
- Carlos Teixeira, Head, Global Business Development & Strategy, Corporate Banking, Finastra

- **)** Johan Trocmé, Managing Director, Thematics, Investment Banking, Nordea
- Anders Vium Gjelfort, Senior Vice-President, Export & Investment Fund of Denmark (EIFO)
- > Henrik Welch, Vice-President, Head of Group Treasury, Alfa Laval
- > Tony Whiddett, Executive Director, Origination & Structuring, Silver Birch Finance
- > Fredrik Wiik, Head of Global Export Finance, DNB
- > Fredrik Wikner, Vice-President, Corporate Finance & Group Treasurer, Nokia
- **> Charlotte Wiltshire,** European Head of Wholesale Banking, Bank ABC

"Great event with huge possibilities for networking and learning."

F Sundman, ABB

"The event in trade finance, always a good opportunity to meet and discuss the challenges of tomorrow."

P Kohler, Volvo Group

"Excellent event with insightful keynotes and strong networking opportunities."

V Schiltz, Cargill International

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#### Companies who attended GTR Nordics 2023 Stockholm

Corporates & traders		
AARSLEFF	Finnlines plc	Patria Oy
ABB Group	Fortex International	Polestar
AFRY	Getinge Group	Saab
AFS Energy	Gunnebo AB	Sandvik
Alfa Laval	H2 Green Steel	Scandinavian Steel AB
Alimak Group	Hitachi Energy	Scania
Alleima Treasury AB	HMD Global	Serneke International Group
Andritz	Husqvarna Group	Siemens
Archer Daniels Midland (ADM)	ICA Gruppen	Siemens Energy
Atlas Copco	John Bean Technologies Corporation	Siemens Healthineers
Ballast Nedam	Key Plants AB	SMT Group
Bergen Engines AS	Kone Corporation	Solway Mining Switzerland
BillerudKorsnäs	Konecranes	Spotify
Boliden	Kongsberg Gruppen	SSAB
Bunge	Korab International	Stora Enso
Cargill	Kuusakoski	Telia Company
CellMark	Linxon	Tellux Africa
Cue Dee	LKAB	Th Brunius & Co AB
Deliner Ltd.	MCA Group	UPM – Kymmene Corporation
DEME Group	Metsä Group	Valmet
Edwards	Metso	Vestas
Ekman & Co.	Missionpharma	Volvo Buses
Elekta	Mitas Energy	Volvo Cars
Elof Hansson	Nobia	Volvo Construction Equipment
Epiroc	Nokia	Volvo Group
Equinor	Norra Skog	Wartsila
Ericsson	Northvolt	WasteFuel
Ework Group	Ore Ventures	Yara International

Insurers & risk analysts		
Allianz Trade	Convex	Pangea-Risk
Aon	Credendo	Pernix Specialty Limited
Atradius	Everest Insurance	SCOR Specialty Insurance
AXA XL	Howden Sweden	Söderberg & Partners / ICBA Sweden
BPL Global	Lenvi RiskFactor	Sompo International
Bromee & Partners	Liberty Global	Swiss Re Corporate Solutions
Coface	Marsh Specialty	WTW

Ed	uca	tion	

BA School of Business & Finance

Banks & financiers		
AKA Bank	Deutsche Bank	ODDO BHF
BACB	DNB Bank	OP Financial Group
Banco Bradesco	Europe Arab Bank	Raiffeisen Bank International
Banco Santander	First Abu Dhabi Bank (FAB)	Santander
Bank ABC	Handelsbanken	SEB
Bank of America	Helaba (Landesbank Hessen-Thüringen)	SEK
BNP Paribas	HSBC	Société Générale
CaixaBank	ING	Standard Chartered
Citi	Investec Bank	Sumitomo Mitsui Banking Corporation (SMBC)
Commerzbank AG	J.P. Morgan	Sumitomo Mitsui Financial Group
Crédit Agricole CIB	Nexus Trade Credit	Swedbank
Credit Suisse (Switzerland)	Nordea	
Danske Bank	Nordic Investment Bank	

Technology & fintech		
Bolero International	Kyriba	Solifi
China Systems	Lendscape	Surecomp
Conpend	LexisNexis Risk Solutions	Taulia
Enigio	Mitigram	TradeAssets
Finastra	OX2	Traydstream
Finverity	Pole Star	Veefin Solutions
Intellect Design Arena	PrimeRevenue	Waylog
Komgo	SAP	XDC Trade Network

Govt orgs & public bodies		
Association of Corporate Treasurers (ACT)	Näringslivets Internationella Råd	Swedish Chamber of Commerce for Russia
Business Sweden	Swedfund	& CIS
Free Trade Europa	Swedish Chamber of Commerce for Eurasia	

Non-bank financiers		
Falcon Group	GE Capital	Siemens Financial Services
FGI Finance	Orbian Management	Silver Birch

Consultants & accountants		
Marsh McLennan	PAA Project Finance	Sweco Group
Mayer & Co	Rebeccanomics	

ECAs & multilaterals		
EIFO	EKN	

#### EPCs - Engineer, Procurement & Construction

Prysmian Group

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