Event media kit

Market shifts and

readying commodity

trade finance

# **GTR** COMMODITIES

2024 GENEVA TOPARS





**#GTRCommodities** 

InterContinental Geneve, Geneva, Switzerland **September 19, 2024** 

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# GTR COMMODITIES 2024 GENEVA TOPARS

GTR Commodities, the premier gathering for the global commodity financing sector, is returning to Geneva on September 19, 2024.

Set to welcome over 500 participants from the commodity trading and commodity finance market, 50 experts will share personal experiences and in-depth assessments of key trends including emerging market and corporate financing challenges, and how traders and lenders are navigating the risks and market turbulence of geopolitics, inflation, commodity supply shortfalls, and more.

Don't miss the chance to catch up with old industry friends and forge new business relationships with the wider commodity trade and commodity finance community.



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As the world's leading trade, commodity and export finance publisher and event organiser, **GTR** offers sponsors and advertisers unrivalled exposure and profiling among their peer and client groups. **GTR** can offer various appealing options that would strategically and effectively help raise the profile of the partner, and offer a highly effective platform with which to showcase its capabilities and mission.

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Where trade talks.





# Sponsorship opportunities

### **Beatrice Boldini**

Head of Business Development bboldini@gtreview.com +44 (0)20 8772 3009

# **Speaking opportunities**

## Jack Longman

Conference Producer jlongman@gtreview.com +44 (0)20 8772 3016

# Marketing & media opportunities

### **Helena Parrott**

Senior Marketing Executive hparrott@gtreview.com +44 (0)20 8772 3012

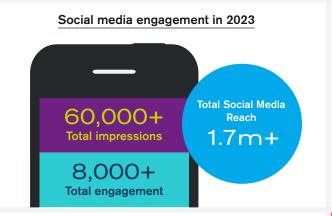
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# Attendees by sector in 2023

Corporates & traders 49%

- 7 7 5 5
- 7 Insurers & Risk Analysts
- 7 Technology & fintech
- 5 Non-bank financiers

14 Banks & financiers

- 5 Govt orgs & public bodies
- 4 Consultants & Accountants
- 3 Lawyers
- 6 Others



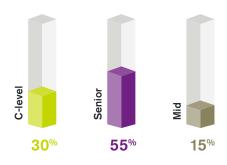
# Countries represented in 2023



# Vital statistics from 2023



# Job titles represented in 2023



# Attendees by region in 2023



Belgium Czechia France Germany Italy Liechtenstein Luxembourg

m Malta
ia Netherlands
be Poland
by Spain
ly Sweden
in Switzerland
rg United Kingdom

Europe 63%

pe % MENA Saudi Arabia

Turkey

United Arab Emirates

Africa

Cote

Nine

Cote d'Ivoire Nigeria South Africa Togo Asia

Singapore

4<sup>%</sup> Singap

# 3 reasons to attend in 2024

Unparalleled expertise from speakers active in the market

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02

Exceptional content on topics and regions covered

Networking opportunities with key industry stakeholders

03



# GTR Commodities 2023 Geneva's sponsors and partners

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MEDIA PARTNER





# GTR Commodities 2023 Geneva's speakers included 1/2

- Bob Angliss, Deputy Head of Commodity Centre, Bank of China
- > Vincent Beerman, Senior Director of Product, Taulia
- Olivier Boujol, Managing Director & Vice-President, Structured Trade Finance, ADM
- > Bethanie Castelnuovo, Chief Financial Officer, Chief Compliance Officer & Board Member, SCB Group
- **> Gonzalo Cisterna**, Head of Structured Trade Finance, Europe, **Santander**
- Harrison David, Associate Director, Political Risk and Structured Credit, Aon
- > Philippine de Villèle, Director, Geneva, BPL Global
- Waldo De Vleeschauwer, Chief Executive Officer, Artis Finance
- > Arancha Díaz-Lladó, Chief Sustainability Officer, Twinco Capital
- > Patrick Eberhardt, Partner, Eversheds Sutherland
- > Rebekah Fajemirokun, Head of Trade Finance, Eminent Energy Limited

- Jean-François Lambert, Founding Partner, Lambert Commodities
- > Stefan Gallimore, Group Treasurer, BB Energy
- > Tedd George, Chief Narrative Officer, Kleos Advisory UK
- Hamsika Gopalan, General Manager, Corporate & Trade Finance, Rescom Holdings
- > Natalia Haas, Managing Partner, Agora Agri
- > Lars Hansén, Senior Advisor & Board Member, Enigio
- > Adam Hearne, Chief Executive Officer, CarbonChain
- Michiel Hendriksz, Chief Executive Officer & Founder, FarmStrong Foundation
- **Simon Huber,** Group Treasurer & Head Structure Trade Finance, **Bluequest Resources AG**
- > Charles Ike, Head of Maritime Trade, Pole Star
- Sanaz Javadi Farahzadi, Lawyer & Advisor, UN Specialised Agencies
- Christopher Jones, Senior Manager, Trading & Treasury Solutions Group, PwC
- > Pierre Kilian, Director, Forensic Services, PwC

- Tomasch Kubiak, ICC Policy Manager, International Chamber of Commerce (ICC)
- Wolfram Kuoni, Managing Partner, Kuoni Rechtsanwälte AG
- **Ludivine Labarre,** Managing Director, Global Head of Trade and Sustainable Commodity Finance, **Société Générale**
- > Mark Lakin, Partner, Stephenson Harwood
- > Ian Laverty, Chief Revenue Officer, TradeSun
- James Lowrey, Global Head for Research & Analysis & Structured Trade & Commodity Finance, Global Trade Finance Department (GTFD), Sumitomo Mitsui Banking Corporation (SMBC)
- > Kenneth Ma, Chief Executive Officer, Nu-Credits
- John MacNamara, Chief Executive Officer, Carshalton Commodities
- Stewart Makura, Head, Trade Client Management for continental Europe & Interim Head, EMEA Commodity Finance, Citi
- Michiel Mannaerts, Partner, Treasury & Commodity Management, PwC

"A great gathering of all the active and successful European traders and financiers. The atmosphere was just great. We heard a lot of honest insights about the buoyant 2022 and some cautious comments on 2023. Looking forward to the next one."

P Ryan, Goba Capital



# GTR Commodities 2023 Geneva's speakers included 2/2

- > Robert Parson, Partner, Squire Patton Boggs
- Alexander Peters, Vice-President, Commodity Club Switzerland
- > Krishnan Ramadurai, Chair, ICC Trade Register Project, ICC Banking Commission
- Travis Randolph Partner, PwC
- Yasmina Rauber, General Secretary, Zug Commodity Association
- > Adriaan Robertson, Head of Treasury, ETG Commodities
- > Chris Rogers, Head of Supply Chain Research, S&P Global Market Intelligence

- Peter Ryan, Managing Director, Business Development, Goba Capital
- Gaurav Sanan, Managing Director & Head of Origination, Jefferies
- Michele Sancricca, Co-Founder & Chief Executive Officer, Secro
- Aba Schubert, Co-Founder & Chief Executive Officer, Dorae
- > Florence Schurch, Secretary General, SUISSENÉGOCE
- Nigel Scott, Global Head of Structured Trade & Commodity Finance, Sumitomo Mitsui Banking Corporation (SMBC)

- Anna Svensson, Vice-President of Finance & Risk, Elof Hansson
- Alastair Townsend-Rose, Political Risk and Credit Underwriter, Chaucer
- Elena Vyboldina, Director, International Trade & Economy, Eurometaux
- > Richard Watts, President, Propeller Club & Founder & Managing Director, HR Maritime
- > Jeff Webster, Group Chief Financial Officer, Gunvor Group

"Excellent event attended by industry leaders, covering some interesting topics."

J Greengrass, Squire Patton Boggs

"Good opportunity to network."

H el idrissi. PwC Switzerland

"The place to be."

M Junk, Kolmar Group

"GTR Commodities provides the most helpful insights in global supply chain and logistical challenges."

W Kuoni. Kuoni Rechtsanwälte AG



# Companies who attended GTR Commodities 2023 Geneva 1/2

Corporates & traders		
A G Grain Invest	ECOM Agroindustrial	Metalint SA
ABC Maritime	Ekman & Co.	Metinvest
ADM	Element Alpha SA	Mocoh Energy
Afrimet Resources	Elof Hansson	Molineros Sp. z o.o.
AFS Energy	Emad Energy	MPC Primary Commodities SA
Agora Agri	Eminent Energy	Multi Commerce FZE
Agrologistic	EP Resources	Novatek
All Commodities United	Epdesa Trading	Oilmar Shipping & Chartering
Alpha Nations	ETG Commodities	Open Mineral AG
Alpiq	Export Trading Group (ETG)	Oryx Energies
Alvean	Ezpada AG	PMG Holding
Ameropa	Fair Commodities Trading	Puma Energy
Amexa Agency	Fluent	Quadra Commodities
Archer Daniels Midland (ADM)	Galvin Trade	Radiant World
ARIA Commodities	Gerald Group	Raizen Trading SA
Arrow Resources	GFG Alliance	Rescom
Artis Trade House	Gunvor Group	Robust International
Avatar Commodities	Henkel	Routres International SA
Axpo Group	HR Maritime	Sabi Commodities
Baymineral	IMR Metallurgical Resources AG	Sahara Energy
BB Energy	Indagro SA	Se.ven Commodities AG
BGN INT Pte Ltd	Integral Petroleum SA	Sierentz
BGN SA	Inter Asia Energy	Sirokos
Bluequest Resources AG	IXM	SOCAR Trading
BP	Kera Energy AG	Solevo Group
Bunge	Klip Marine	Solway Trading AG
BYM Global SA	Koch Industries	Sucden
Cargill	Kolmar Group	Teranga
Ceral Nova Sarl	LAD Trade SA	Torq Commodities
CHS	LDC Metals Company	Total Energies
Coeclerici	LITASCO	Totsa Total Oil
Cofco International	Longetal Group	Trafigura Group
Cogetex SA	Louis Dreyfus Company	UniChrome
Comptoir Balland-Brugneaux (CBB)	M1 Capital	Vale International
Conexus Resources	Marine Brokers	Vertiqal AG
Crossbridge Energy Partners	Mars Petcare	VISA Commodities
D.Trading	Maxwer Group AG	Viterra
D'Soleil Pte Ltd	Mediterra Agro Tarim Ticaret A.S	Well Vintage Enterprises
Dezel Industry	Mercuria Energy Group	Xcoal Energy & Resources

Banks & financiers		
Abanca	CIM Banque	ICICI Bank
Absa Corporate and Investment	Citi	Mashreq
Access Bank	Crédit Agricole CIB	MME
BACB	Credit Europe Bank	Rand Merchant Bank
Banco Bradesco	DBS Bank	Santander
Bank ABC	DNB Bank	Saudi EXIM Bank
Bank of China	Ecobank Group	Société Générale
Bank of China, London Branch	Ecobank International	Sumitomo Mitsui Banking Corporation (SMBC)
Banque Cantonale de Genève (BCGE)	Europe Arab Bank	UBP
BCV	FIMBank	UBS Switzerland AG
BIC-BRED (Suisse) SA	Garanti BBVA	

Non-bank financiers		
Artis Finance	Kimura Capital	Sqope Intelligence
Ebury	Neo Nea	Stenn International
Goba Capital	Riverdale Commodities	TF Cargoes SA
Hartree Partners	SCCF Structured Commodity & Corporate	Twinco Capital
Jefferies	Finance	

Govt orgs & public bodies		
Commodity Club Switzerland	International Chamber of Commerce (ICC)	UN Specialised Agencies
Commodity Trading Club	International Trade Centre (ITC)	US Trade Representative
Eurometaux	Shipping and Trading Network	WISTA
ICC Banking Commission	SUISSENÉGOCE	Women in International Trade Lake Geneva

Lawyers		
AdviceVector	HFW	Reed Smith
Core Synergy LLC	Kuoni Rechtsanwälte AG	Squire Patton Boggs
Eversheds Sutherland	Morgan, Lewis & Bockius LLP	Stephenson Harwood

"GTR Commodities provided a relevant mix of industry expertise across trade finance, and an atmosphere that is clearly conducive to engaging easily with peer professionals and prospects."

**S Thiam,** Makassar Partners



# Companies who attended GTR Commodities 2023 Geneva 2/2

Technology & fintech		
AgFlow	Enigio	Taulia
Bolero International	Inpher	Trade Data Monitor
CarbonChain	Make Intuitive Tech (MIT)	TradeAssets
Causeway Inc.	Nu-Credits	TradeSun
Dorae	Pole Star	Windward
ELCY	Secro	

Consultants & accountants		
Alpine Commerce & Consulting (ACC)	Global Trade Advisory	S&P Global Market Intelligence
Carshalton Commodities	Lambert Commodities	Verva Consultancy
Fidpro Suisse	PwC Switzerland	Vollebregt Advisory

Insurers & risk analysts		
AFEX	Credendo	Nacora International Insurance Brokers
Allianz Trade	Filhet-Allard Maritime	Pangea-Risk
Aon	Howden Group	S&P Global
BPL Global	Makassar Partners	SCB Group
Chaucer Group	Marsh Specialty	
Convex	Mercury Trade Credit	

ECAs & multilaterals		
EKN		
Service provider		
Corpay	EST SA	Peninsula 360
Media		
Bloomberg	GTR	
Education		
Unige	Université de Genève	Webster University Geneva
Business advisory		
Kleos Advisory UK	Ossiano Capital by COPAP	
Other		
Farmstrong Foundation		

"Great place, great summit, great outcome!"

J Arranz, Vale International

"Fantastic event to connect with the commodities market."

J Mato Gomez, Abanca

"Seeing a large international professional community discussing world and market changes with such depth and transparency instills confidence and enthusiasm. Commodity trading and shipping is a sector that has direct implications on people's lives, as well as on global finance.

The spirit of GTR captures exactly this challenge of responsibility and modernity."

R Melucci, Sirokos