

Post-event media kit

GTR MENA 2022 DUBAI

#GTRMENA

Dubai, UAE
February 15-16, 2022

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GTR MENA 2022 DUBAI

GTR MENA 2022 returned to Dubai on February 15-16, 2022 for an exclusive two-day physical gathering. The event included an extensive programme, full exhibition and that much missed opportunity for participants to network and connect with key experts, industry peers and potential clients.

For nearly 20 years GTR MENA has covered critical market insight and provided excellent networking opportunities with leading experts from the region. This in-person gathering delivered a highly anticipated opportunity to connect with the key players and access to a full spectrum of companies involved in trade and exports in this exciting region.

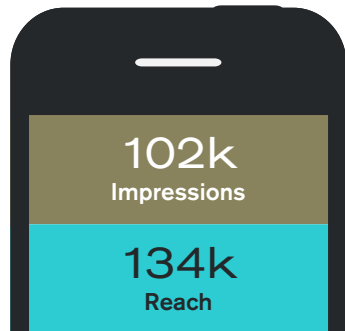
Experts dived into the most prominent discussion topics including the impact of Expo 2020 on efforts to achieve economic diversification, digitisation drives and their impact on the wider ecosystem, changes in supply chains and logistics, ESG as an emerging priority as well as how corporates are future-proofing their trade business in uncertain times.

We look forward to seeing you again in Dubai next year!

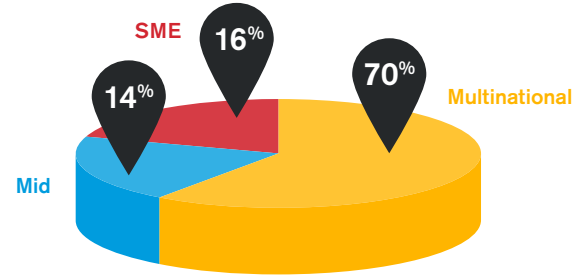
**February 15-16, 2022
Dubai, UAE**



Social media engagement in 2022



Company size breakdown in 2022

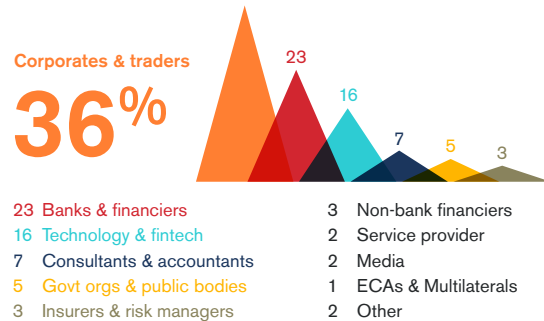


* Total based on fragmented data

Countries represented in 2022



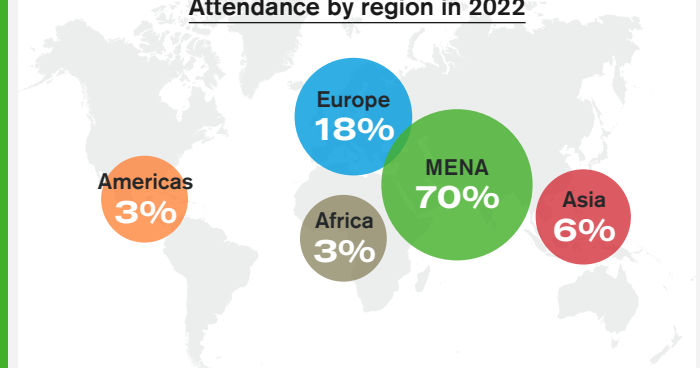
Attendees by sector in 2022



Vital statistics from 2022



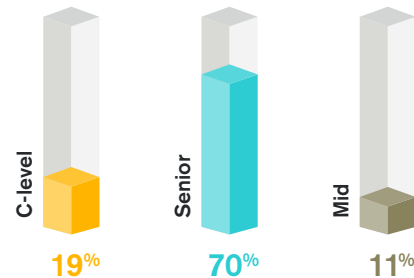
Attendance by region in 2022



Supporters in 2022



Job titles represented in 2022



* Total based on fragmented data

Top sessions



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GTR MENA 2022 Dubai's speakers included 1/2

- **Leslie Abraham**, Director, Project Finance, **ACWA Power**
- **James Adams**, Group Treasurer, **Chalhoub Group**
- **Sereen Ahmed**, Director, Head of Trade & Working Capital Middle East, **Barclays**
- **Hassan Al Hashemi**, Secretary General & Vice-President, International Relations, **ICC UAE**
- **Yusuf Ali Khan**, Managing Director, Head of Trade & Working Capital Solutions, Middle East, North Africa & Pakistan, **Citi**
- **Leroy Almeida**, Senior Executive Officer, Senior Underwriter & Head, Trade Credit & Political Risk, **Markel International**
- **John Basquill**, Senior Reporter, **GTR**

"GTR is doing an amazing job in helping the Companies and Financiers connect with each other. We have been connected with GTR for a few years now and will continue doing the same."

C Lad, Veefin

- **Robert Besseling**, Executive Director, **Pangea-Risk**
- **Mike Bhaskaran**, Chief Operating Officer, Logistics & Technology, **DP World**
- **Abdulla Bin Damithan**, CEO & Managing Director, **DP World**
- **Silvina Bruggia**, Proposition Director, I&A, Emerging & Frontier Markets, **Refinitiv**

- **Tod Burwell**, President & Chief Executive Officer, **BAFT**
- **Andre Casterman**, Founder & Managing Director, **Casterman Advisory**
- **Jesse Chenard**, Chief Executive Officer, **MonetaGo**
- **Michael Creighton**, Executive Director, Credit & Political Risks, **WTW**
- **Olivier Crespín**, CEO & Co-Founder, **Zand**
- **Bhaskar Dasgupta**, Member, Fintech Committee, **Abu Dhabi Global Market**

"Well done GTR, you keep raising the bar."

A Ganguli, RAKBANK

- **Mansour Davarian**, Head of Platform Sales, Working Capital Solutions, **Demica**
- **Raja Debnath**, Co-Founder, **Veefin**
- **Sanjeev Dutta**, Executive Director, Commodities & Financial Services, **DMCC**
- **Fatenah El Danab**, Trade Product Sales, **Bank of America**
- **Hicham El Khaoudy**, Managing Director & Head of Global Transaction Banking MEA, **First Abu Dhabi Bank (FAB)**
- **Yousra El Sayed**, Principal Banker, **EBRD**
- **Mark Emmerson**, Head of GTB, **Abu Dhabi Islamic Bank (ADIB)**

- **Emmanuelle Ganne**, Senior Analyst, Economic Research Department, **World Trade Organization (WTO)**
- **Huny Garg**, Head of Trade, MEA, **SWIFT**
- **Orhan Gunes**, Managing Director, Head of Commodity Trade Finance, Switzerland, **Sberbank**
- **Piyush Gupta**, Founder, **Polytrade Finance**
- **Vineet Gupta**, Group Treasury Manager, **Al Dahra Holding LLC**
- **Ana Guyatt**, Executive Director, Trade & Capital Working Products, **First Abu Dhabi Bank (FAB)**

"GTR is a great event to stay relevant to the market especially during pandemic and networking adds great flavour to whole event with knowledge sharing in MENA trade landscape."

P Kumar, RGE Group

- **Syed Hassan Javed**, Head of Trade Finance, **Gulf International Bank**
- **Joe Hepworth**, Director, Middle East, **OCO Global**
- **Amir Hussain**, Political & Credit Risk Underwriter, **Africa Speciality Risks**
- **Motasim Iqbal**, Managing Director, Head of Transaction Banking UAE, **Standard Chartered**
- **Saeeda Jaffar**, GM GCC & Board Member, **VISA**
- **Milind Jain**, Senior Vice-President, Credit Specialty Leader, MENA, **Marsh Specialty**

GTR MENA 2022 Dubai's speakers included 2/2

- › **Devid Jegerson**, Executive Vice-President, Head of Customer Experience & Platform Development, **National Bank of Fujairah (NBF)**
- › **Asli Karapinar**, Finance Manager, Treasury, **Scheider Electrics**
- › **Betül Kurtulus**, Regional Director, Central, Eastern & South-Eastern Europe & the Middle East, **FCI**
- › **David Leslie**, General Manager, Global Trade & Receivables Finance, **SABB**

“GTR brings the trade and export finance community together which contributes to improved governance, knowledge and leadership in the region.”

S Ozkan, SMBC Group

- › **Scott Livermore**, Chief Economist & Managing Director, **Oxford Economics**
- › **Bruno Massera**, Group Treasurer, **One Foods**
- › **Anastasia Mcalpine**, Head of Product Management, Trade & Supply Chain, **Finastra**
- › **Kevin McCart**, Partner, **Squire Patton Boggs**
- › **Selima Mehiri**, Head of Trade & Commodity Finance – Financial Institutions Group & International, **RAKBANK (The National Bank of Ras al-Khaimah)**
- › **Zhann Meyer**, Head: Agricultural Commodities, **Nedbank CIB**

- › **Divesh Narwani**, Senior Product Manager, Global Trade & Receivable Finance (GTRF), **HSBC**
- › **Nazan Nobakht**, Group Chartering & Logistics Director, **Petrochem Middle East**
- › **Vincent O'brien**, Director, **ICC UAE**
- › **Viacheslav Oganezov**, Co-Founder & Chief Executive Officer, **Finverity**
- › **Sinan Ozcan**, Senior Executive Officer, **DP World Financial Services**
- › **Semih Ozkan**, Structured & Trade Finance Sales Head, Middle East, **Sumitomo Mitsui Financial Group**
- › **Anirudha Panse**, Head of Trade Product Management, **First Abu Dhabi Bank (FAB)**

“GTR MENA remains THE event where stakeholders across the region are able to gather on a common platform to share their experiences and knowledge.”

Y Khan, Citi

- › **Staney Pullolickel**, Regional Treasurer (Commercial), MENAT & SSA, **General Electric (GE)**
- › **Vishnu Purohit**, Group Head of Trade Product Management, **Emirates NBD**
- › **Karen Remo**, Chief Executive Officer & Co-Founder, **New Perspective Media**
- › **Princy Royce**, Treasury Manager, Middle East, Africa, India, **National Oilwell Varco (NOV)**

- › **Sarah Sabra**, Managing Partner, **Thinkronyze by AMAIS LLC**
- › **Graham Scopes**, International Export Finance Executive, MEAP: UAE Country Head, **UK Export Finance (UKEF)**
- › **Farooq Siddiqi**, Chief Executive Officer, **DLT Ledgers**
- › **Farrukh Siddiqui**, Founding Partner, **Emerging Capital Management Partners**
- › **Eva Steinhaus**, Director, **Competence Center for German Export Finance**

“Overall great event, critical topics being discussed and high level of participation with excellent networking opportunities.”

Y Tahboub, Bank of Jordan

- › **Caroline Stockmann**, Chief Executive, **Association of Corporate Treasurers (ACT)**
- › **Fiji Varghese**, Managing Director & Regional Head of Trade Finance, Middle East, **Crédit Agricole CIB**
- › **Laura Vecvagare**, Portfolio Manager, **International Finance Corporation (IFC)**
- › **Carl Wegner**, Chief Executive Officer, **Contour**
- › **George Wilson**, Head of Institutional Trade, **Investec Bank**
- › **Samer Younes**, Lead, Delivery Management, Ecosystem Partnerships & Trade, **Abu Dhabi Commercial Bank**

Companies who attended GTR MENA 2022 Dubai

Banks & financiers		
Abu Dhabi Commercial Bank	Commercial Bank International (CBI)	Maybank
Abu Dhabi Islamic Bank (ADIB)	Commerzbank	MCB
AfrAsia Bank	Crédit Agricole	National Bank of Fujairah (NBF)
Arab African International Bank	Danske Bank	Nedbank CIB
Arab Bank plc	Deutsche Bank	Qatar National Bank (QNB)
Attijari Bank Tunisia	EBRD	RAKBANK (The National Bank of Ras al-Khaimah)
Axis Bank	Ecobank Group	Rand Merchant Bank
BACB	Emirates NBD	Riyad Bank
Banca Romaneasca	Exim Bank	SABB
Bank ABC	Faisal Islamic Bank	Sberbank
Bank of America	FIMBank	Scotiabank
Bank of Beirut	First Abu Dhabi Bank (FAB)	Sharjah Islamic Bank
Bank of China	Gulf International Bank	Standard Chartered
Bank of Jordan	Habib Bank (HBL)	Sumitomo Mitsui Banking Corporation (SMBC)
Bank of Nova Scotia	HDFC Bank	Sumitomo Mitsui Financial Group
Barclays	HSBC	The Access Bank UK
BCP Bank	International Finance Corporation (IFC)	United Bank
BNP Paribas	Intesa Sanpaolo	VISA
Citi	Investec Bank	Zenith Bank (UK)
CoBank	J.P. Morgan	

Consultants & accountants		
Accenture	Edelman	Qarar
B2B Consultants	Elavon Financial Advisory	Tenzor
Campion Willcocks Compliance	Kizuna Advisers	Tessellate
Casterman Advisory	Krystal Financial Consultants	UN Consulting
CB Advisers	OCO Global	WDS CONSULT
Cedar Rose	Oxford Economics	
China Business Consultants	POBI Consulting	

Govt orgs & public bodies		
Association of Corporate Treasurers (ACT)	Competence Center for German Export Finance	International Chamber of Commerce (ICC)
Association of Tourism Practitioners of Nigeria (ATPN)	Department for International Trade (DIT)	International Trade and Forfeiting Association (ITFA)
Bankers Association for Finance and Trade (BAFT)	DMCC	STF
British Centres for Business	FCI	World Trade Organization (WTO)
	ICC UAE	

Non-bank financiers		
Channel Capital Advisors	LendingStar	Sky British Enterprises
DP World Financial Services	Leucadia Asset Management Trade Finance Group	Stronghold Global Finance
Emerging Capital Management Partners	Prime Investrade	
Finneva	Silver Birch Finance	

ECAs & multilaterals		
Dubai Exports	The Arab Investment & Export Credit Guarantee Corporation Dhaman	UK Export Finance (UKEF)
Ethiad Credit Insurance		

Insurers & risk managers		
Africa Speciality Risks	Markel International	Pangea-Risk
Al-Futtaim Willis	Marsh Specialty	Polfin
Malakut Insurance Brokers	Miller Insurance Services	Willis Towers Watson

Service providers		
AZA Finance	DP World UAE	GL Venture
DP World	Export Bureaux	SGS Group

Investors		
Marketlend	Rasmala	Sekila International Trade

Corporates & traders		
Additiv	Emirates National Oil Company (ENOC)	One Foods
ADNOC	ETG Input	Petrochem Middle East
AgroCorp	Etisalat	Philips
AJS Worldwide	Export Trading Group (ETG)	Pine Energy
Al Ameen for Trading & Industrial Investment	Farm Unboxed	Premium Tobacco International
Al Dahra Holding	Fistco	Primex Steel Trading
Al Faisaliah Group Holding	GE Healthcare	Puma Energy
Al Khaleej Sugar	General Electric (GE)	R&A Trading and Investment
Al Khalil	Golden Core Trading	Rajlaks International
ALEC Group	GreyList	Redington Gulf
Al-Futtaim	Halcyon Middle East	Reliance Industries
Arasco	HMD Global	Rescom Holdings
ASGC Holding	Honda Motor Co.	RGE Group
Awin Resource International	Honeywell	RGM Kimya
Bricksfield Properties	Intecc	Safario Group
Bunge	Inter Liners	Scheider Electrics
Bushra International Petroleum	Jaribu Cashew Production Limited	SDC
Cargill	LaNarsy Infra	Siemens
Cemex	Lemarc Agromond	Sony Corporation
CFT	LITASCO	Star Cement
Chalhoub Group	LuLu Group	SteelCorr
Cofco International	Man Corp	Stemcor
Dabur	Maruti Trading Company	Sterling & Wilson
Dayana Enterprise	Megnacio	Thinkronyze by AMAIS
Derby Group	Mercancia Continental	Trade House
DOA Trading DMCC	Metra	Trafigura Group
DP World Treasury	Microsoft Corporation	Trojan General Contracting
Ducab	Multi Commerce	Uttam Galva Steel
Ebibex	National Oilwell Varco (NOV)	Vintage Bullion
Ecolog International	Nokia	Volvo Group
EG Merchants	Novelis	Wilben Trade
EGA	Obegi Chemicals	Yildirim Group
Emirates Airlines	Oil Burg	

Technology & fintech		
BankTrade	Fsite Marketing Digital	Premium Technology
Bolero International	HPD LendScape	Qualco
CargoX	i2i logic	Refinitiv
China Systems	iGTB - Intellect Global Transaction Banking	Sentiance
Contour	Intellect Design Arena	Surecomp
Demica	Knowledge Net	SWIFT
Distichain	Komgo	Tech Saudi
DLT Ledgers	Market Movers	Tinubu Square
dltledgers	Mercore	Trade Technologies
DP World Cargoes Finance	Mercury Trade Finance Solutions	TradeAssets
DP World Technology	Mitigram	TradeSun
Enigio Time	MonetaGo	Traydstream
Finastra	Next Electronics	UAE Trade Connect (UTC)
Finverity	OQ Trading	Veefin
FOX AG	Polytrade Finance	Zand

Lawyers		
AAA Legal Consultants	Family Office	
BPP – Barral Parente Pinheiro	Squire Patton Boggs	

Media		
Cash Management Matters (CMM)	GTR	New Perspective Media
Commerce Connect	Kinlin Communications	Sutra

What attendees said about GTR MENA 2022 Dubai

"I thoroughly appreciated and enjoyed the opportunity to discuss emerging trade finance trends with industry players at GTR MENA 2022. These events always have a positive atmosphere and are now more relevant than ever given the shifting landscape post-pandemic."

F Danab, Bank of America

"Outstanding event. The content was extremely informative and relevant, while there were some very good networking opportunities between banks, corporations, intermediaries and fintechs."

Y Harrilal, Nedbank

"Once again an excellent event hosted by the highly professional GTR team. The fact that it is one of the first in-person Conferences after two years, also made it a landmark event enjoyed by Banks, Insurers, Traders and a wide spectrum of other Stakeholders alike."

Z Meyer, Nedbank CIB

"Worldwide GTR conferences allow businesses to improve, while discussing, sharing views and networking with the greatest experts in trade finance. Attending GTR MENA gives the opportunity to touch base regarding the latest developments, hot topics and possible solutions to the main issues of the decade."

P Gupta, Polytrade

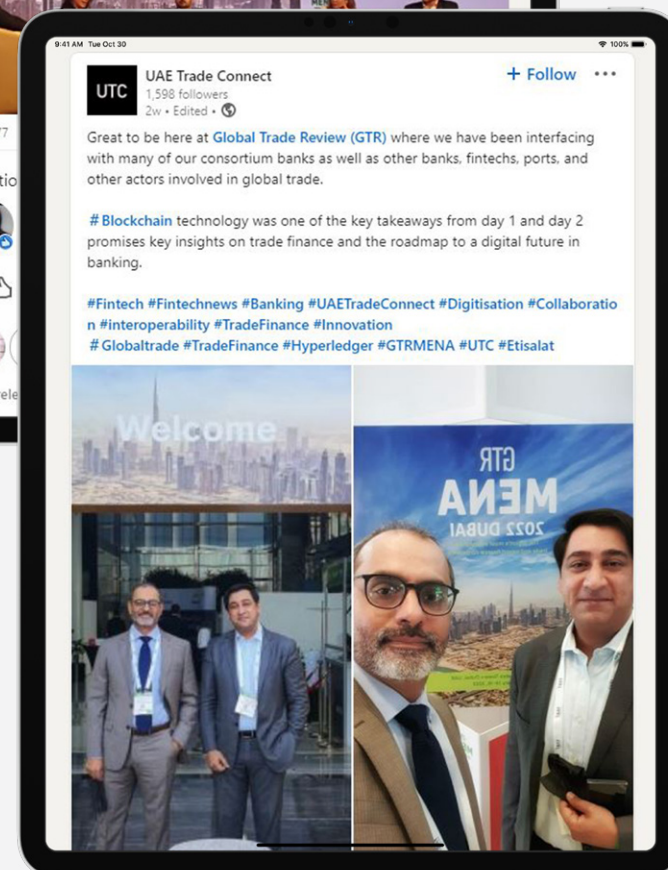
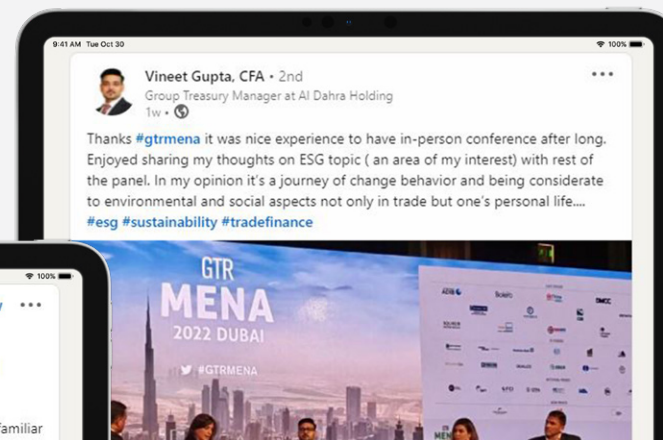
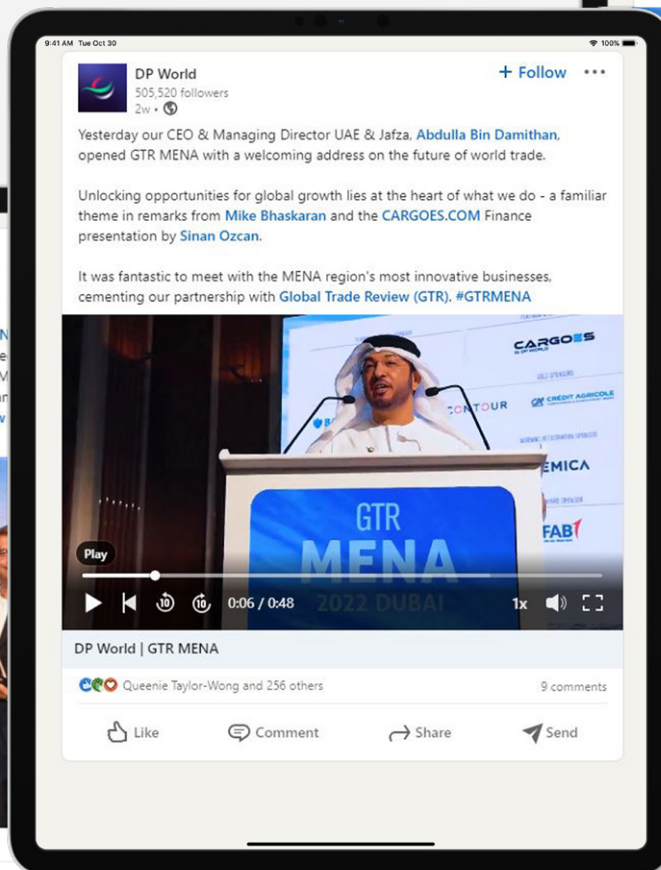
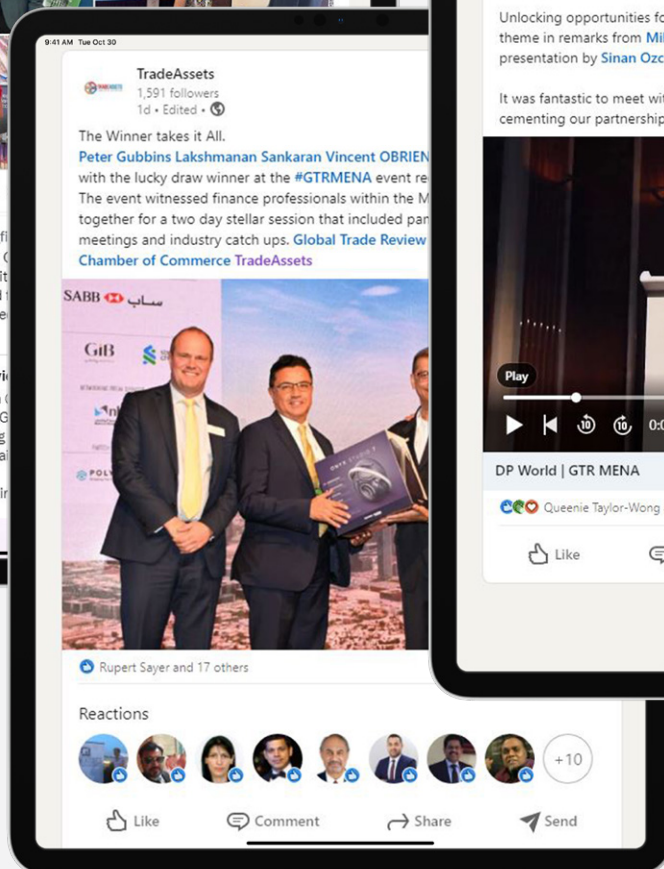
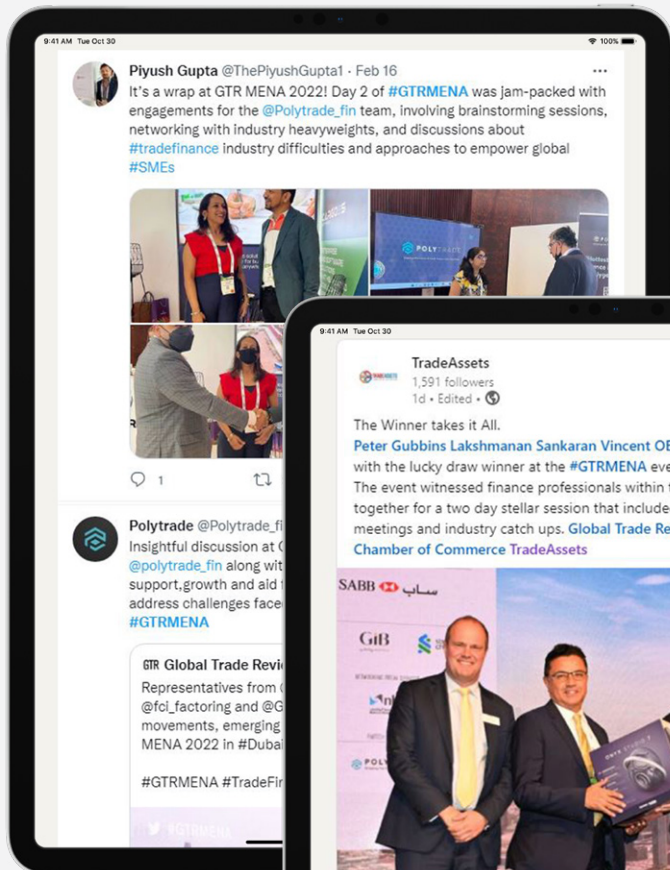
"A great way to reconnect with the industry, see old contacts and make new ones. So much has happened since the start of the pandemic, and GTR MENA was the best forum to catch up on developments, news & progress in one place."

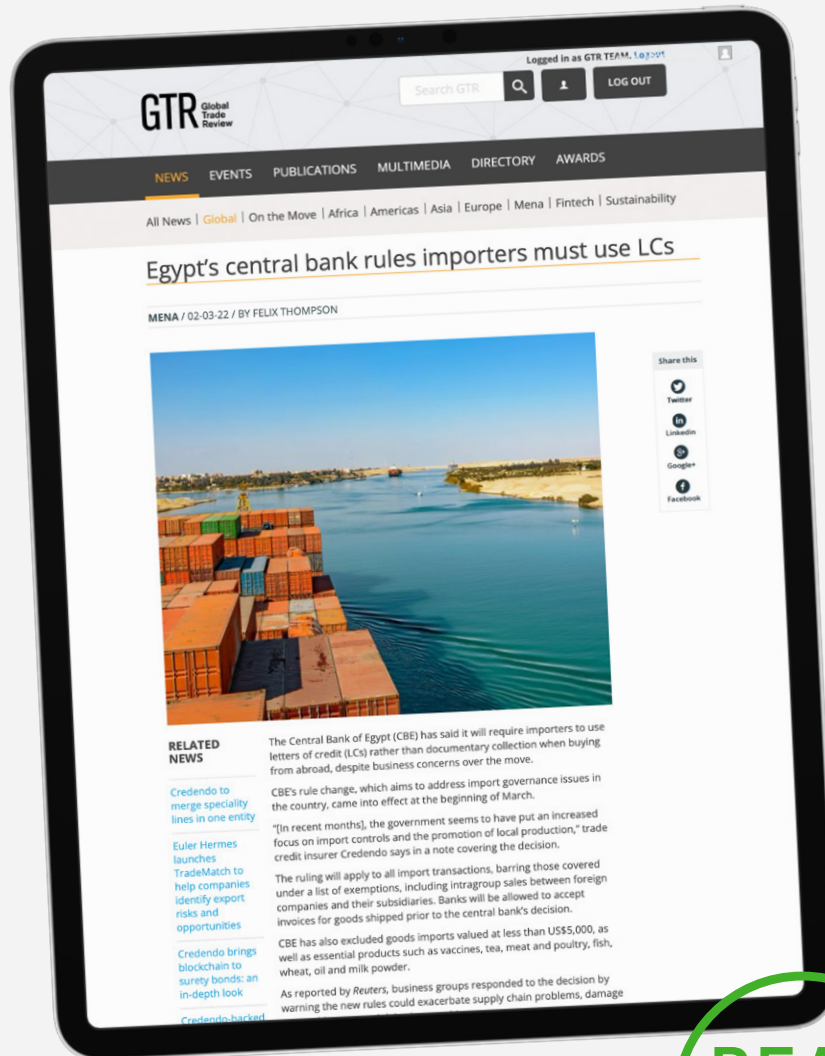
J Hepworth, OCO Global

"GTR MENA is full of well calibrated content, accomplished and resourceful panellists/speakers who may help to broaden one's horizon and bring in highly valuable perspectives to the pressing issues of trade and commodity finance industry."

O Gunes, Sberbank (Switzerland) AG

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of the conversation





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