



# GTR COMMODITIES

**2021** GENEVA

GTR Commodities returns to Geneva for a one day event in October, 2021.

GTR Commodities, the premier gathering for the global commodity financing sector, will return to Geneva on October 26, 2021. Welcoming a host of commodity traders, financiers, innovators and policymakers, the event will once again provide an unrivalled forum for networking and discussion on key issues impacting on what has been a turbulent time for the commodities market, and commodity financing in particular. Don't miss your chance to connect with experts and reflect on key themes including financing trends, new approaches to risk, specific sector profiles, sustainability and the role of technology.

"Brilliant way to stay in touch with the events and the bright minds around the globe from your own sofa. Thanks to the GTR Team for building up a great platform to communicate, discuss, listen and analyse."

N Haas, Mercator Commodities Ltd

October 26, 2021 Geneva, Switzerland





As the world's leading trade, commodity and export finance publisher and event organiser, **GTR** offers sponsors and advertisers unrivalled exposure and profiling among their peer and client groups. **GTR** can offer various appealing options that would strategically and effectively help raise the profile of the partner, and offer a highly effective platform with which to showcase its capabilities and mission.

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GTR Global Trade Review

Where trade talks.



# Sponsorship opportunities

### **Beatrice Boldini**

Associate Director, Sales bboldini@gtreview.com +44 (0)20 8772 3009

### Speaking opportunities

### George Mitchell

Associate Director, Content gmitchell@gtreview.com +44 (0)20 8772 3017

### Marketing & media opportunities

## Elisabeth Spry

Marketing Manager espry@gtreview.com +44 (0)20 8772 3006

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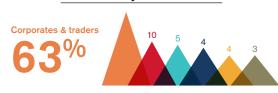
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## Attendees by sector in 2020

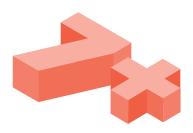


- 10 Banks & financiers
- 5 Consultants & accountants
- 4 Insurers & risk managers
- 4 Technology & fintech
- 3 Govt orgs & public bodies
- 3 Lawyers
- 3 Non-bank financiers
- 1 ECAs & multilaterals
- 1 Education
- 3 Other

# Company size breakdown in 2020



# Total networking hours





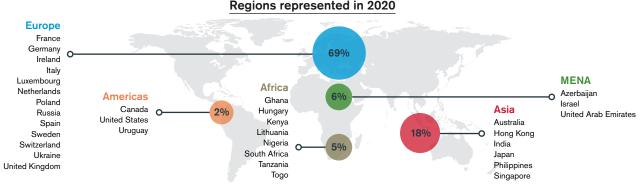
### Attendance in 2020



Senior to C-level



# Regions represented in 2020



# 3 reasons to attend in 2021

Unparalleled expertise from speakers who are active in the market

**Exceptional content on topics** and regions covered

Network opportunities with key stakeholders in the industry

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# GTR Commodities 2020 Virtual's sponsors and partners

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# GTR Commodities 2020 Virtual's speakers included

- > Sorin Albeanu, Head of Commercial, Covantis
- > Bob Angliss, Head of Commodity Business Centre, Bank of China
- George Bellord, Director, BPL Global
- > Bernhard Bolliger, Senior Manager, PwC
- > Ami Daniel, Co-Founder & CEO, Windward
- Steven de Vries Reilingh, Head of Trade & Commodity Finance Agri Europe, Rabobank
- Sebastian di Paola, Partner & Leader, Corporate Treasury Solutions, PwC Switzerland
- > Kristian Doolan, Managing Director, AgriVanGuard
- Lucy Drummond Brady, Vice-President, Head of London, Cofarco (UK)
- Nataliya Frolova, Independent Finance & Insurance Expert
- > Emmanuelle Ganne, Senior Analyst, Economic Research Department, World Trade Organization (WTO)
- James Gearing, Director, Texel
- Tedd George, Founder & Chief Narrative Officer, Kleos Advisory
- Andrew Glass, Founder & Managing Director, Avatar Commodities
- > Frank Gouverne, COO & Co-Founder, Rice Exchange
- Orhan Gunes, Director, Head of Commodity Trade Finance, Sberbank (Switzerland)
- > Natalia Haas, Managing Partner, Mercator Commodities
- Michiel Hendriksz, CEO & Founder, FarmStrong Foundation
- > Marcel Hostettler, Partner, Heuking Kühn Lüer Wojtek

- Simon Huber, Head of Structured Finance, Bluequest Resources
- > Soren Jensen, Full-Time Non-Executive Director
- > Christopher Jones, Senior Manager, PwC
- > Tasneem Krueger-Vally, Director of Structured Commodity Finance, Deutsche Bank
- Aleksandr Lyubarev, Director, Corporate Finance & Treasury, Metinvest Group

"Brilliant way to stay in touch with the events and the bright minds around the globe from your own sofa. Thanks to the GTR team for building up a great platform to communicate, discuss, listen and analyse. Although we all want the old meet-ups back, I really appreciate the positives of such a way to conduct a conference."

Natalia Haas, Mercator Commodities

- Sanan Mammadov, Chief Financial Officer, SOCAR Trading
- Michiel Mannaerts, Partner, Treasury & Commodity Management, PwC
- Dr Maria Mogilnaya, Principal Banker, Trade Facilitation Programme, European Bank for Reconstruction & Development (EBRD)
- Christine Mcwilliams, Global Head of Commodity & Energy Trade Finance, Citi
- Saqib Mustafa, Executive Director, Structured Trade & Receivable Finance, Global Transaction Banking, Santander
- Niels Nuyens, Program Director, Digital Container Shipping Association (DCSA)
- > Robert Parson, Partner, Clyde & Co.

- Alexander Peters, Chief Financial Officer, Arrow Metals
- Guy Platten, Secretary General, International Chamber of Shipping (ICS)
- Sandra Primiero, Global Head TF&L Natural Resource Finance, Deutsche Bank
- Travis Randolph, Partner, Commodity Trading Leader, PwC Switzerland
- > Andrew Rigden-Green, Partner, Stephenson Harwood
- Andrew Robison, European Head, Commodity Structured Trade Finance, HSBC Bank
- > Michael Rolfe, Head of Commodity Finance, BACB
- > Gadi Ruschin, Co-Founder & CEO, Wave
- Ian Sayers, Head, Access to Finance & Sustainable Enterprise Development, International Trade Centre (ITC)
- > Aba Schubert, Co-Founder & CEO, Dorae
- Florence Schurch, General Secretary, The Swiss Trading and Shipping Association (STSA)
- Nobert Soban, Senior Account Manager, Financial Markets, CAMS, Pole Star
- Paul Thomas, Head of Projects & Structured Finance, Philia SA
- Igor Ukrasin, Head of Corporate Banking & Coverage & Global Markets, Sberbank (Switzerland)
- Raj Uttamchandani, Executive Director, Trade Finance Market
- > Kris Van Broekhoven, Chief Financial Officer, komgo
- > Julio Varela, Global Head of Finance, Ameropa
- > Maddy White, Reporter, Global Trade Review (GTR)
- Eleanor Wragg, Senior Reporter, Global Trade Review (GTR)

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# Companies who attended GTR Commodities 2020 Virtual

Corporates & traders		
AgraKepak	Geogas Trading	Ocean Partners
AgriVanGuard Sàrl	Gerald Group	Olam International
Agrocorp International	GFP International	Open Text
Alkagesta Petroleum	Glencore International	Oryx Trading
Altrom	Global Nitrate	
Alvean	* * * * * * * * * * * * * * * * * * * *	Owen-Lloyd Futures
	Globe International	Pacific International Lines
Ameropa	Golden Agri Resources	Pavilion Energy
Anglo American	Graincorp	Petredec International
Archer Daniels Midland	Gunvor Group	Philia Group
Arrow Metals & Trading	Hapag-Lloyd	Prax
Aujan Group Holding	Hengli Petrochemical International	Rescom Holdings
Avatar Commodities	Holbud Limited	Rhodium Resources
Avra	Huawei Technologies	Rice Exchange
BAP Trading House	ICT International	Sai Commmodities
Barents Group	Imlitex Holdings	Scipio
BHP Billiton	IMR Metallurgical Resources	Sealoud Asia
Bluequest Resources	Indagro	Shell
BP Oil International	Intamex	SOCAR Trading
British American Tobacco	Inter-Continental Oils and Fats	Sono-Global
C. Steinweg Group	IORA International	Sorin Corporation Singapore
Capedge Overseas Dmcc	Itochu Corporation	South32
Cargill	IXM	Soyven
CCIWA	Jatlee Commodities	Steelinvest Group
Cliveden Trading AG	KazMunayGas Trading	Sucafina
CMA CGM	Kerasus	Talion Group
Cofco International	Kernel	TechnipFMC
Columbus Stainless Steel	Knowledge International Strategy Systems	Teranga
Cross Border Synergy	Kolmar Group	ThirdWell Commodities
CWT Commodities	LITASCO	TMT Metals Holdings
Czarnikow Group	Lobb Heng	Toyota Tsusho Corporation
Derby Group	Longview Resources	Trade House
DNATA	Louis Dreyfus Company	Tradeable House Africa
Edwards	Megnacio	Trafigura Group
EMC	Mercancia Continental DMCC	Triton Metallics
Enerfo	Mercator Commodities	Triumph Commodities
Euro Alloys	Mercuria Asia Group	Valency Agro Nigeria
Euromet	Mercuria Energy Group	vCargo Cloud
Fair Commodities Trading	MET Holding	Vitol
Fidpro Suisse	MetalXChain	Welcome Trading
Flour Mills Nigeria (FMN)	Metinyest	Xcoal Energy & Resources
Fluent	Metinyest International	Xinglong Grains & Oils
Gapuma	Minmetals	Xree DMCC
GasOillnc Trade Desk	MKS PAMP Group	Alco Billio
Gemcorp Commodities Trading	Nutri Source	
demotify commodities trading	Nutil Source	J

Banks & financiers		
AfreximBank	Europe Arab Bank	Mashreq
BACB	European Bank for Reconstruction and	Rabobank
Bank of China	Development (EBRD)	Santander
Bank of China, London Branch	FBNBank (UK) Limited	Sberbank
Citi	GarantiBank International N.V.	VISA
Credit Suisse (Switzerland)	Gazprombank	VTB Capital
Deutsche Bank	Greensill Capital	
Ecobank	HSBC	

Consultants & accountants		
Arviem	Infiniti Group	PricewaterhouseCoopers
Carshalton Commodities	Kleos Advisory UK	Trade Finance Global
Independent	Origo Commodities India	Trans-Oil International

Insurers & risk managers		
BPL Global	Marsh JLT Specialty	Texel Finance
Cofarco	PIB Insurance Brokers	
ICBA	Siaci Saint Honore	

Technology & fintech		
Covantis	Komgo	Wave
Dorae	Pole Star	Windward
Fineon Exchange	Surecomp	

Govt orgs & public bodies			
DMCC	In	nternational Chamber of Shipping (ICS)	Swiss Trading & Shipping Association (STSA)
Digital Container Shipping Association (D	CSA) In	nternational Trade Centre (ITC)	World Trade Organization (WTO)

Lawyers		
Allen & Overy	Clyde & Co	Stephenson Harwood
AdviceVector	Heuking Kühn Lüer Wojtek	

Non-bank financiers		
Africa Trade Finance Limited	Orbitt	Traxys
Greensill Capital (UK) Limited	Trade Finance Market	

Greensill Capital (UK) Limited	Trade Finance Market	
ECAs & multilaterals		

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Education		
The London Institute of Banking & Finance	Webster University Geneva	

The London institute of Banking a finance	Webster Onliversity deneva	
Media		
Blue Pool Communications	GTR	

Other			
Farmstro	ong Foundation	Healy Hunt	

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