

Information Pack

# GTR ASIA 2020



#GTRAsia

Marina Bay Sands Expo and Convention Centre, Singapore  
September 8-9, 2020

[www.gtreview.com](http://www.gtreview.com)

# GTR ASIA 2020

**Singapore will once again play host to the world's largest trade finance conference on September 8-9, welcoming over 1,300 decision makers and leaders from the trade, commodity, treasury and fintech community.**

Recognised as the world's largest international gathering for local, regional and global organisations, participants include the great and good from the world of trade finance including banks, corporates (SMEs and multilaterals), commodity traders and brokers, insurers, lawyers, alternative financiers, ECAs, multilaterals, technology companies and consultants. Offering a truly international perspective and keen to tackle issues with a positive and forward-thinking outlook, GTR is passionate about addressing those themes that define the world of trade finance.

Attendees will have the chance to make valuable business contacts, maintain relationships and hear fresh and challenging perspectives from over 100 of the world's leading experts via innovative content designed to foster maximum engagement between speakers and delegates.

We hope to have the chance to welcome you there!

*"It's good to have the opportunity to speak with people I am transacting with."*

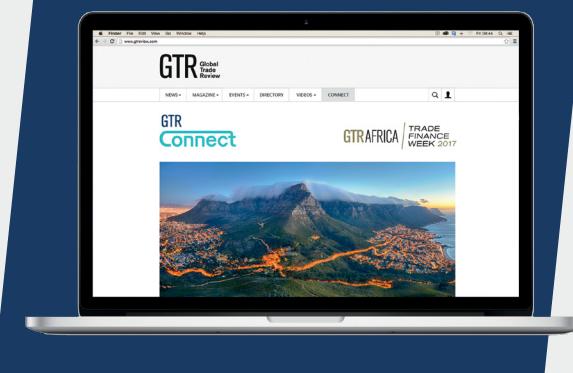
**C R Ocampo, Shell**

*"GTR provides great sharing on latest trade solutions and networking amongst industry players."*

**S M Jameel, Petronas**

## GTR Connect

Once registered, log-in to **GTR Connect** to network with fellow delegates, download event materials and more.



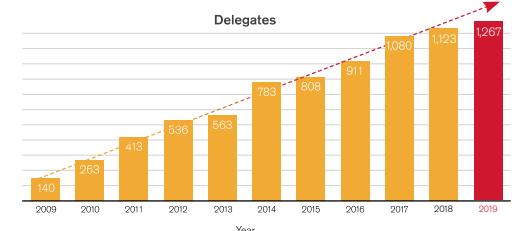
### Join GTR on social media



Official conference hashtag:  
**#GTRAsia**



**THE WORLD'S LARGEST INTERNATIONAL GATHERING FOR THE TRADE, COMMODITY, FINTECH AND TREASURY COMMUNITY.. AND GROWING EVERY YEAR!**



As the world's leading trade, commodity and export finance publisher and event organiser, **GTR** offers sponsors and advertisers unrivalled exposure and profiling among their peer and client groups. **GTR** can offer various appealing options that would strategically and effectively help raise the profile of the partner, and offer a highly effective platform with which to showcase its capabilities and mission.

### Sponsorship opportunities

**Queenie Taylor-Wong**  
Head of Business Development  
qtaylor-wong@gtreview.com  
+44 (0)20 8772 3004

### Speaking opportunities

**Jeff Ando**  
Director, Conference Production  
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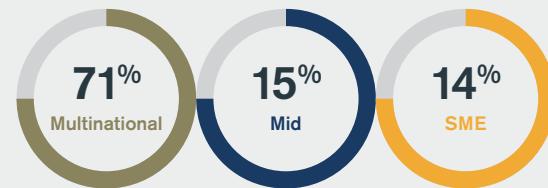
### Marketing & media opportunities

**Elisabeth Spry**  
Marketing Manager  
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+44 (0)20 8772 3006

## What to expect



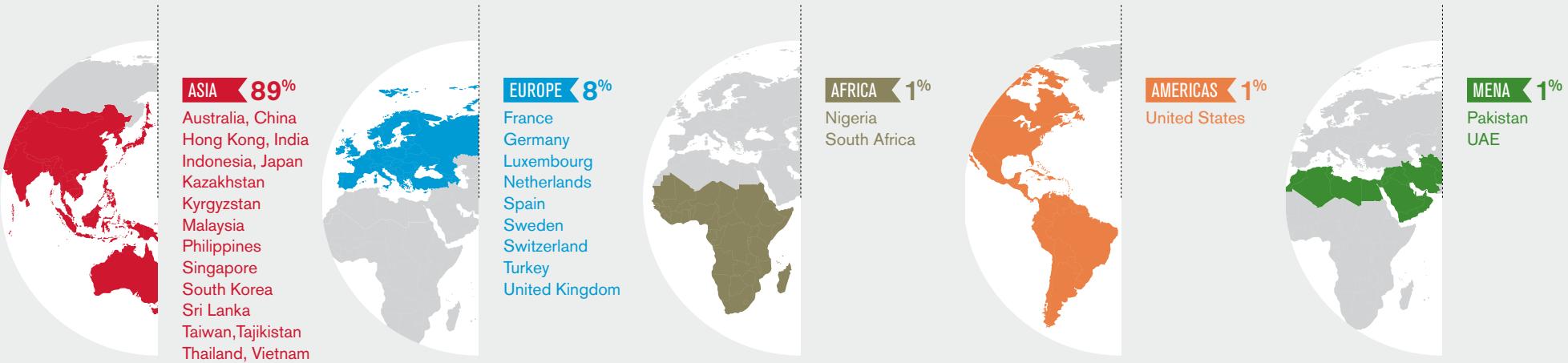
## Company size breakdown in 2019



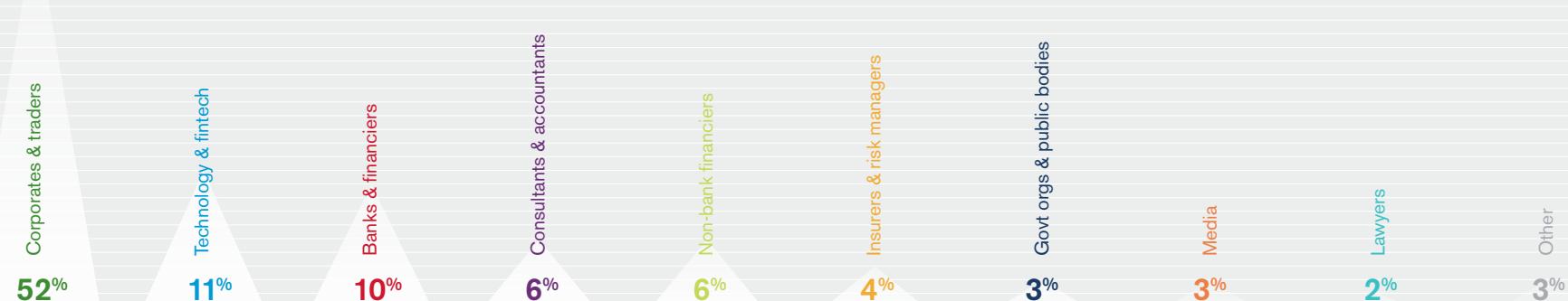
## Attendee breakdown by job title in 2019



## Percentage of attendees by region in 2019



## Sectors attended in 2019



2019's conference was supported by

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## Companies who attended last year's event

## Corporates &amp; traders

Aastar Trading	CMA CGM	GMR Group	Lamar Commodity Trading	Petronas	SKS Transnational
ABB Group	Coecleric	Golden Agri	Lee Fung International	Pfizer Inc	Sonangol
Adani Enterprises	Cofco International	Gozem	Lenovo	Phillip Commodities	ST Engineering Land Systems
Adriot	Connell Brothers	GSSG Holdings	LG Electronics	Phillips 66	Stemcor
Agarwal Coal	Continental Corporation	Gulf Petrochem	Liberty Commodities	Phoenix Global	Sugih Energy
Agritrade International	Corporate Fair Trade Community	Gunvor Group	Liberty Fe Trade	Phoon Huat	Sumitomo Chemical Asia
Agrocorp International	CRRC Qingdao Sifang	Halcyon Agri	Lidl Hong Kong	Pine Energy	Supreme Components International
Airwallex	Decathlon	Hankook Tire	Lidl Singapore	PNX Petroleum Singapore	Swirecno
Alpha Nations	Dell	Hartee Partners	Lobb Heng	Posco International	Swiss Singapore Overseas Enterprises
Alzys Global	Deshbandhu Group	Hengli Petrochemical International	Lok Chemicals	Prax	Syngenta Agro
Ameropa	Dover Corporation	Hengyi Industries International	Louis Dreyfus Company	PTT	Tata Power International
Anglo American	Dow Chemical Company	Hewlett Packard Asia Pacific	Mabanaft	PTT International Trading	Telf AG
Apollo Tyres	Dyson	Hiti Far East	Mac World Industries	Quadra Commodities	Tex Line Associates
ArcelorMittal	ECOM Agroindustrial	Hin Leong Trading	Marzuk Agri	R1 International	Thales Group
Archer Daniels Midland	Enerfo	Hitachi	Melenco Hong Kong	Raffemet	Bangchak Petroleum
Archipelago Middle East Shipping	Engeco	Huawei Technologies	Mercuria	Rail Holdings	Toyota Tsusho Corporation
Argonaut Resources	Enigio	Hyde Energy	Mesco Steel	RCMA Group	Trafigura Group
Aries Fertilizers Group	ENOC	Hydro Aluminium	Mewah Oils & Fats	Reliance Industries	Trafal
ASM Tech	Equentia Natural Resources	Hydrogen Energy	Microsoft Corporation	Repsol	Trigon Gulf
Assar International	Eu Yan Sang International	Hyundai Corporation	Mitsubishi Corporation RtM	RGE Group	Triumph Global
AT&S	Evonik Industries	IBF Trading	Mitsui & Co	Rhodium Capital	UIL
Atlantic Energy	Exposures	Iconsilium	Monk's Hill	Rhodium Resources	Unipec
Atlantic Industrial & Trading	First Resources	Idemitsu International	Mount Vernon Sanctuary	Rio Tinto	Vale
Avani Resources	FKS Food & Agri	Indian Oil Corporation	MRI Trading	RK Galaxy	Valency International Trading
Avatar Commodities	FMC Agro	Indika Energy	Musim Mas Group	Robert Bosch	Vikudha Overseas
Awin Resource International	Freepoint Commodities	Indorama Polchem	N H Jhala	Roda Enigma	Virgoz Oils & Fats
Bangchak Corporation	Fusion International	Integra	National Oilwell Varco (NOV)	Rohde & Schwarz	Visa Resources
Barry Callebaut Asia Pacific	Future Electronics	Invista	Nestlé	RWE Group	Vital Group
BCP Trading	GA Circular	Isuzu Motors Asia	New Hope Group	Sabic Asia Pacific	Vitol
BHP Billiton	Gail Global	Itochu Corporation	Noble Group	Safmarine	Volvo Group
Bombardier	Gamacorp	IXM	Nokia	Samsung Corporation	Wilmar International
BP Oil International	Gazprom	Jaypee Group	Novatek	SAP	Wilson International Trading
Bunge	Ge Trade	JERA Trading Singapore	Ocean Network Express	Sealoud Asia	Winson Oil Bunkering
BW LPG	GEA Process Engineering Asia	Josovina Commodities	Olam International	Sembcorp Industries	Xangbo Global Markets
C. Steinweg Group	General Mills	JSL Manufacturing	Omni United	SEPCO 3	Xinsha International
Canwell Commerce	GlaxoSmithKline	JSW International Trade Corporation	Oneconnect	Shell	Yang Ming
Capstone International HK	Glencore International	Junda	ONGC	Shell & Turcas Petrol	Yokogawa Engineering
Cargill	Glenmark Pharmaceuticals	Just Oils & Grains	Oriental Energy	Sims Global Commodities	Zalora
Caterpillar	Glenoble Commodities	Kairos Oil Trading	Oxyde Chemicals Singapore	Singapore Cogeneration Steel	Zhejiang Petroleum
ChemChina	Global Asia	Kempar Energy	Pacific International Lines	Singapore Zhimei	ZTE Corporation
Chevron Corporation	Global Satellite Solutions	Keppel Corporation	Panama Renewable Energy	Singer Sourcing	
China Coal Solutions	Global Trade Well	Knowledge International Strategy Systems	Peter Cremer	Sino Great Global	
CHS Europe	GlobalConnect	Kobian	PetroEast	Sinochem International	
CJ CheilJedang	Globe International	KrisShop	Petrolimex	Sizer Metals	
CM Services	GM Marketing Solutions	Kulicke and Soffa	Petron Trading	SKF	

Companies who attended last year's event

**Technology & fintech**

Accuity	Kyriba	SourceSage
Amplifier Lab	LiqEase	Stripe
Asia Inovasi Teknologi	LiquidX	Swift
Bolero International	Lucidity Digital	Tallyx Inc
Buckman Laboratories	MIT Micro Informatique & Technologies	Tata Consultancy Services
CarbonChain	Mitigram	Tech Data Corporation
China Systems	Nufin Data	Techstars
Coriolis Technologies	Obillex	Tinubu Square
Cranium Ventures Limited	PanXora	TradeAssets
CrimsonLogic	Pole Star	TradelX
Crypto BLK	Polish Investment & Trade Agency	TradeSun
DLT Ledgers	Premium Technology	Tradeteq
EffiaSoft	Q&X Credit	Traydstream
Flowcast	R3 CEV	Trizon Technologies
Future Labs	Razer	Verifone
Hevea Connect	Samsung C&T Corporation	Worldpay
HPD LendScape	Schaeffler Group	
IQSO	SGInnovate	

**Banks & financers**

Asian Development Bank	DBS Bank	Mizuho Bank
Aktif Bank	Deutsche Bank	MUFG
Bank ABC	Dutch-Bangla Bank	National Australia Bank (NAB)
Bank Al Habib	Emirates NBD	Natixis
Bank of America Merrill Lynch	Euro Exim Bank	Oversea-Chinese Banking Corporation Limited (OCBC)
Bank of Baroda	Federal Bank	
Barclays	First Abu Dhabi Bank (FAB)	Rabobank
BIDV	GarantiBank International	RHB Banking Group
BMO Capital Markets	Goldman Sachs	Royal Bank of Canada (RBC)
BNP Paribas	HSBC	Société Générale
BNY Mellon	ICICI Bank	Standard Chartered
China CITIC Bank	International Finance Corporation (IFC)	Sumitomo Mitsui Banking Corporation (SMBC)
Citi	Intesa Sanpaolo	UniCredit
Commerzbank	J.P. Morgan	United Overseas Bank (UOB)
Commonwealth Trade Bank	Lloyds Bank	VISA
Credit Agricole Corporate & Investment Bank	Macquarie Bank	Wells Fargo
Credit Suisse	Mastercard	Westpac Banking Corporation

**Consultants & accountants**

Accenture	FutureMap	PT Lahan Anugrah Sampurna
Afton Chemical	Hakuhodo Singapore	Publicis
Andreia Capital	Hans Advisory & Trust	Reefknot Investments
ASB	Hartree Partners	Resfeber International
Atkins	Ideas and Action	Robust International
Blockdoc	JTB	Sim Global Education
Certis International	JV Bridge	Trade Risk Consulting
CLC Holdings	Kernmantle	Trade Window
Coinmen Capital	Lloyd's List Intelligence	Unicoin
Deloitte Consulting	Metabolic Asia	VinaCapital
DLTAYLOR Consulting	Nuevo Asia Capital	Zuellig
ECODIT LLC	PRETB	

**Non-bank financers**

Africa Merchant Capital	Global Trade Capital	Riqueza Capital Group
Cornerpiece Capital Partners	GTR Ventures	SC Finance
Culum Capital	iLoan Lanka	SME Capital Holdings
Dow Jones	Incomlend	Stenn International
EFA Group	Joy Rich Ventures Limited	Swan River Capital
eFundSME Global	Lyra Capital	Trade Finance Market
ExWorks Capital	Maersk	Tradewind Finance
Falcon Group	Nuevo Asia Advisors	Turako
First Data Corporation	Nufund	Ventura Incorporated
FirstCred Advisory	Nuphi Credit	Vivantaa Capital
Fund Genesis	Orbitt	Woodsford Trade Bridge
GE Capital	PTT Regional Treasury Centre	



Companies who attended last year's event

Insurers & risk managers

Aon	Control Risks Group Holdings	NCI Brokers
Argenta Holdings	Ed Broking	PIB Insurance Brokers
Atradius	Gallagher	RKH Specialty
AU Group	Lancashire Insurance Group	Sompo International
AXA XL	Liberty Global	Swiss Re Corporate Solutions
BPL Global	Liberty International Underwriters	Tokio Marine Kiln Singapore
Chubb Global Markets	Liberty Specialty Markets	Willis Towers Watson
Coface	Marsh JLT Specialty	Zurich Credit & Political Risk

Govt orgs & public bodies

Association of Corporate Treasurers (ACT)	ICC Banking Commission	Singapore Customs
BAFT	Investment & Development Agency of Latvia	Singapore Exchange
CASA-1000 Power Project	Labuan IBFC	UK Trade & Investment
Enterprise Singapore	Ministry of Trade & Industry	World Trade Organization (WTO)
FCI	Monetary Authority of Singapore (MAS)	
Global Trade Professionals Alliance (GTPA)	Networked Trade Platform (NTP)	

Media

Dentsu Aegis Network	Informa	South 32 Marketing
GTR	Jack Morton Worldwide	The Economist
Haymarket	Mediacorp	Thomson Reuters
Helix Media	NHK	Video & Photo Service
ICIS	Photo Me International	Yogofi

Lawyers

ABNR	Covington & Burling	Reed Smith
Ashurst	Francis Wilks & Jones	Simmons & Simmons
Baker McKenzie	Herbert Smith Freehills	Stephenson Harwood
Bird & Bird	Jincheng Tongda & Neal	

Other

Credit Industriel Et Commercial (CIC)	GC Marketing Solutions	UK Export Finance (UKEF)
CYS Global Remit	ICC Academy	University of Western Cape
Export Development Canada (EDC)	The London Institute of Banking & Finance	

"It was a great conference and it gets better and better every year."

P Sonal, Société Generale

"Excellent event for networking for trade industrial players."

W Siewleok, Intesa Sanpaolo

"The conference was excellent and a great success."

K Hartwell, Africa Merchant Capital



## 2019's speakers included 1/2

- **Amit Agarwal**, Executive Director & Head of Open Account Trade Products, Global Transaction Services, **DBS**
- **Marc Allen**, Technical Director, **engeco**
- **Denise Ang**, Managing Director, **Nufin Data (Singapore)**
- **Samuel Ang**, Head of Credit & Trade Finance, Global Head of Credit, LNG & Shipping, **Shell**
- **Edmund Arghand**, Senior Underwriter, Political & Credit Risk, **Zurich**
- **Stuart Ashworth**, Managing Director, Financial Solutions, Asia Pacific, **Willis Towers Watson**
- **Marc Auboin**, Counsellor, Economic Research & Statistics Division, **World Trade Organisation (WTO)**
- **Azeem Azmi**, Vice-President, Enterprise Development, **MasterCard**
- **Theodoor Bakker**, Senior Foreign Counsel, **ABNR**
- **Steven Beck**, Head of Trade and Supply Chain Finance, **Asian Development Bank**
- **Nils Behling**, Founder & CFO, **Tradeteq**
- **Chris Box**, Director, Infrastructure Finance & Economics, **Atkins Acuity**
- **Graham Bright**, Head of Compliance & Operations, **Euro Exim Bank**
- **Tod Burwell**, President & Chief Executive Officer, **BAFT**
- **Carlos Casanova**, Economist, Asia Pacific, **Coface**
- **Bhaskar Chatteraj**, Senior Specialist, Cyber Risk & Control Governance APAC, **Aon**
- **Christina Chua**, Divisional Director, Credit & Political Risks, **Gallagher**
- **Glynn Cooper**, Partner, **Herbert Smith Freehills**
- **Lakshan Da Silva**, CEO, **iLoan (Sri Lanka)**
- **Jolyon Ellwood-Russell**, Partner, Financial Markets, **Simmons & Simmons**
- **Michael Every**, Head of Financial Markets Research, Asia-Pacific, **Rabobank**
- **Kai Fehr**, Global Head, International Trade Services, **Wells Fargo**
- **Samuel Fong**, Chief Operating Officer, **Agritrade International**
- **Carlos Gonzalez Florenzano**, Executive Director & Fund Manager, Global Trade Finance Fund, **Lyra Capital**
- **Rohit Goyal**, Managing Director, APAC, **LiquidX**
- **Bharat Gupta**, Regional Head of Trade & Structured Finance, Asia, Middle East & Africa, **Olam International**
- **Rebecca Harding**, Chief Executive Officer, **Coriolis Technologies**; Author, **'The Weaponization of Trade'**
- **Malini Hariharan**, Head of South Asia Markets, **ICIS**
- **Adam Hearne**, CEO & Co-Founder, **CarbonChain (UK)**
- **Andras Hodi**, Regional Treasury & Structured Finance API, **Nokia**
- **Klaus Houben**, Chief Representative, South East Asia, **EDC**
- **Gerald Huang**, Chief Sales Officer, **Premium Technology**
- **Nitin Jain**, Head of Treasury & Capital Markets, **Agrocorp International**
- **Ujjwal Jain**, Head of Trade, Singapore, Executive Director, Transaction Banking, **Standard Chartered**
- **Vishal Kapoor**, Managing Director, Asia Trade Head, **Citi**
- **Munish Kaushal**, Area Finance Director & CFO, **GSK Southeast Asia**
- **Parag Khanna**, Founder & Managing Partner, **FutureMap**; Global Strategy Advisor & Author, **'The Future is Asian'**
- **Harsh Khurana**, CEO, **Obillex (UK)**
- **Kim Kit Ow**, Partner, **Bird & Bird**
- **Dimitri Kouchnirenko**, Founding Partner, **Incomlend**; Co-Founder, **LC Lite**
- **Puja Kumar**, Director, Head of Trade Risk Distribution APAC, **Bank of America Merrill Lynch**
- **Agatha Lee**, Head of Global Trade & Loan Products, Asia Pacific, **J.P. Morgan**
- **Linan Liu**, Managing Director & Greater China FIC/Asia Rates Strategist, **Deutsche Bank**
- **Lawrence Loh**, Managing Director & Group Head of Business Banking, **UOB**
- **Ricard Marzo**, Venture Analyst, **Amplifier**
- **Peter Matza**, Speakers' Chair, **Association of Corporate Treasurers (ACT)**
- **Lisa McAuley**, Chief Executive Officer, **Global Trade Professionals Alliance (GTPA)**
- **Tolentino Mendonca**, Managing Director, Regional Head of Trade Finance, Asia-Pacific, **Credit Agricole CIB**
- **Vinay Mendonca**, Global Head of Product & Proposition, Trade & Receivables Finance, **HSBC**
- **Jayant Menon**, Lead Economist, **Asian Development Bank**
- **Jian Min Sim**, CEO, **SourceSage (Singapore)**
- **Mohanavelu Muthukrishnan**, Vice-President & Regional Head of Trade Product & Portfolio, Treasury Services, **BNY Mellon**

## 2019's speakers included 2/2

- **Sriram Muthukrishnan**, Managing Director & Group Head of Trade Product Management, Global Transaction Services, **DBS**
- **Nitin Navandher**, Group Finance Controller, **Phoenix Global**
- **Jasmine Ng**, CEO, **Razer Fintech**
- **Jun Nitta**, Co-Head, Financial Institutions Group Funds, **IFC Asset Management Company**
- **Vincent O'Brien**, Member, Executive Committee, **ICC Banking Commission**
- **Peter Ong**, Chairman, **Enterprise Singapore**
- **Chris Parday**, Director, **RCMA Group & Kincol Pte**
- **Soo Peng Lee**, Treasurer, **Novatek Gas & Power Asia**
- **Jérôme Pezé**, Chief Executive Officer & Founder, **Tinubu Square**
- **James Ponsford**, Regional Director & Growth Leader, Credit Solutions Asia, **Aon**
- **Sonal Priyanka**, Regional Head of Trade & Supply Chain Finance, **Société Générale**
- **Bart Raemaekers**, Advisor, PSOD & Head, Guarantees & Syndications Unit, **Asian Development Bank (ADB)**
- **Andrew Rigden Green**, Partner, **Stephenson Harwood**
- **Simon Ring**, Global Head of Financial Markets Compliance, **Pole Star**
- **Jordane Rollin**, Global Head of Digital Transformation, Trade Finance, **Standard Chartered**
- **Henry Roxas**, Global Head of Trade Finance, **R3**
- **Sumit Roy**, Founder, President & CMO, **TradeAssets**
- **Jin Saibo**, Partner, **Jincheng Tongda & Neal**
- **Saket Sarda**, Head of Trade-Asean & South Asia, Transaction Banking, **Standard Chartered**
- **Chris Sawyer**, Manager, Financial Risk Solutions, Asia Pacific, **Liberty International Underwriters**
- **Roheet Shah**, COO & Co-Founder, **CarbonChain (UK)**
- **Ajay Sharma**, Regional Head of Global Trade & Receivables Finance, Asia Pacific, **HSBC**
- **Sanman Shetty**, Head, Trade & Supply Chain Finance Sales, Transaction Banking Office for Asia, **MUFG**
- **Soumen Sircar**, Head of Business Solutions Asia Pacific, **Visa**
- **Larry Sloven**, President, **Capstone International HK**
- **Ken So**, CEO & Founder, **Flowcast (Singapore)**
- **Kaushalya Somasundaram**, Consultant and leading fintech expert
- **Serene Soo**, Regional Director, Political Risk & Structured Credit, Asia, **Marsh JLT Specialty**
- **Timothy Stratford**, Managing Partner, **Covington & Burling**; Former Assistant US Trade Representative
- **Ashwin Subramaniam**, Chief Executive Officer, **GA Circular**
- **David Sutter**, Chief Strategy Officer, **TradeIX/Marco Polo**
- **Florence Tan**, Country Head of Global Trade & Receivables Finance, China, **HSBC**
- **Louise Taylor-Digby**, Head of Trade Markets, Asia Pacific, **Swift**
- **Claire Thompson**, Executive Vice-President, Enterprise Partnerships, **Mastercard**
- **Seng Ti Goh**, General Manager, Finance & Administration, **Isuzu Motors Asia**; President, **ACT Singapore**
- **Sanjay Tiwari**, Head of Implementation, **Maersk Trade Finance**
- **Mark Troutman**, Managing Director & Group Head of Sales, Global Transaction Services, **DBS**
- **Raj Uttamchandani**, Executive Director, **Trade Finance Market**
- **Hareld van den Brink**, Director, **Metabolic Asia**
- **Anupam Verma**, Chief Executive, **ICICI Bank Singapore**
- **Ingrid Verschuren**, Deputy Head of Professional Information Business & Senior Vice-President, Data Strategy, **Dow Jones**
- **Claudia Villasis-Wallraff**, Manager, Commercial Treasury, Operations & Risk Excellence, **Rio Tinto**; Ambassador Singapore, **Association of Corporate Treasurers (ACT)**
- **Hui Wang**, CEO & Co-Founder, **QNX Credit (China)**
- **Steve Wilford**, Senior Partner, Asia Pacific, **Control Risks**
- **Duncan Wong**, CEO & Founder, **CryptoBLK**
- **Jean Woo**, Partner, **Ashurst**
- **Eleanor Wragg**, Senior Reporter, **Global Trade Review (GTR)**
- **Victor Yankovsky**, Managing Director, Business Development, **Stenn International**
- **Wai Yee Choo**, Deputy Director, **Networked Trade Platform (NTP)**
- **Yvonne Zhang**, Head of Product & Partnerships, **Hevea Connect**
- **Burkhard Ziegenhorn**, Managing Director & Head of Global Transaction Banking, ASEAN, **Deutsche Bank**

*"Singapore GTR 2019 was an awesome event with a record turnout evidencing the efficient management by the team. All the best for continued success around the globe."*

N Jain, **Agrocorp International**