



GTR will return to Chicago for its fourth year for GTR US 2020, with a rescheduled date of October 28 due to the coronavirus outbreak.

US companies and their financing and tech partners will meet to discuss the profound and wide ranging implications of the COVID 19 pandemic for the US trade sector; the business continuation measures being implemented across physical and financial supply chains; and the impact of unprecedented current events on trade, supply chain and working capital priorities.

Featuring a host of expert speakers, the event will provide the latest business intelligence required to navigate both extant and emerging trade-related risks, and the practical know-how enabling those tasked with facilitating US commerce to form resilient, agile trade financing, working capital and risk management strategies.

With leading corporates, banks, financiers, insurers and digitization specialists in attendance, this event is not to be missed for those looking to re-evaluate and optimize their trade business.

We hope you can make it!

"Very worthwhile investment in time to attend GTR. Insightful discussion, particularly on Fintechs, which was of great interest. Great networking too!"

A Ramsay, HSBC





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Official conference hashtag: **#GTRUS** 





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# What to expect



# Company size breakdown in 2019



# Attendee breakdown by job title in 2019



# Sectors attended in 2019

Corporates & traders

Banks & financiers %

Technology & fintech

Insurers & risk managers

Consultants & accountants

Govt orgs & public bodies

**5**%

4%

Service Provid

3%

Media

1%



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## Companies who attended last year's event

Corporates & traders	_	
Abbott	Caterpillar	Ojas Commodities
Allergan	Columbia Grain Trading	Olam International
Ameroc Export	Conagra Foods Inc	Orange World Trade
Amsted Industries	Creditsafe	Progress Rail Services (A Caterpillar Company)
ArcelorMittal	Glencore International	Rhodium Resources
Archer Daniels Midland	Hangtung Resources	Siemens
Argonne National Laboratory	Indorama Ventures	Sims Group Global Trade Corporation
B2B Capital Equipment	Intel Corporation	Sims Metal Management
BP Oil International	KOVAL	Sweet Futures
Braskem	Navistar	The Mosaic Company
Cargill	Nippon Steel	

Banks & financiers		
Associated Bank	China Merchants Bank	Mizuho Bank
Banco Sabadell	Gulf International Bank	MUFG
Bank of America Merrill Lynch	HSBC	Santander
Bank of China	J.P. Morgan	Standard Chartered
Barclays	Lloyds Bank	Sumitomo Mitsui Banking Corporation (SMBC)
BMO Capital Markets	Macquarie Bank	UBA Group
BNY Mellon	Mitsubishi UFJ Lease & Finance	US Bank

Technology & fintech		
Accuity	Encore Solutions	R3 CEV
Bolero International	Kyriba	Surecomp
C2FO	LiquidX	TradeAssets
China Systems	Orbian	TradelX
Demica	Premium Technology	Tradle

Insurers & risk managers		
Aon	BPL Global	Meridian Finance Group
AIG	EIA Global	Tokio Marine HCC - Credit Group
Allied World Assurance	Euler Hermes	Validus Specialty
Anderson Risk Consultants	Liberty Mutual Insurance	Willis Towers Watson
AXA XL	Liberty Specialty Markets	

Consultants & accountants		
Bovill	Independent Consultant	Oxford Economics
Emelev LLC	Kofa International Co	

Govt orgs & public bodies		
BAFT	Chicago International Trade Commissioners	Polish Investment & Trade Agency
Business France	Association	Trade Commission of Spain
Chicago Council on Global Affairs	Consulate General of Ukraine	U.S. Department of Agriculture

Non-bank financiers		
ExWorks Capital	Greensill Capital	Stenn International
Finacity Corporation	IIG Trade Finance	Straits Financial Group

Lawyers	
Arnold Porter	Jackson Corporate Law
Hughes Hubbard & Reed	Mayer Brown

Service Provider		
American Express Global Business Travel	Procura Inventory	Webport Global

"GTR working capital event has continued to be dynamic and relevant to every day changes in the financial world particularly among the matured and emerging countries of the world markets."

G Dada, Kofa International Co

"Good event to keep on the radar that focuses on trade and the evolving political and economic climate around the world."

S Thiagarajan, Navistar

"Long ago I learned the value of creating strategic alliances. The power of networking is key and the format of this conference allowed me to create some new opportunities to form SA's. Thanks GTR!"

S Dockery, Allergan



#### 2019's speakers included

- Eduardo Andrade de Freitas, Senior Vice-President & Regional Head, Americas, Trade & Structured Finance, Olam
- Michael Aragona, Head of Sales, Global Transaction Banking Americas, Mizuho
- Jonathan Arkins, Partner, Arnold Porter
- Tim Armstrong, Managing Director, Greensill Capital
- Adrian Banks, Director, Global Transaction Banking Department, Mizuho Bank
- Michael Boede, Director, Trade Finance Sales, MUFG Bank
- Michael Crawford, Senior Corporate Treasury Manager,
   The Mosaic Company
- Gregory Daco, Chief US Economist, Oxford Economics
- Marina Dalben, Head of Treasury, Braskem
- Jacco de Jong, Global Head of Sales, Bolero
- Fiona Deroo, Managing Director, Head of Global Trade
   Financing Sales, Americas, Bank of America Merrill Lynch
- Alisa DiCaprio, Head of Research & Global Trade Strategy, R3 CEV
- Robert Dyckman, Director, Buyer Originations & Marketing, Americas, Orbian
- Stacey Facter, Senior Vice-President, Trade, Baft
- Ryan Fayhee, Partner, Hughes Hubbard & Reed
- Andrew Holmes, Head of North America Origination, Demica
- Omer Ibrahim, Director, LiquidX
- Dan Juliano, Head of Business Development, TradelX
- Joon Kim, Global Head, Trade Finance Product & Portfolio Group, Treasury Services, BNY Mellon
- Paul Kunzer, Head of Multi-Buyer Trade Credit, North America, Liberty Specialty Markets

- Jay LeClaire, Region Director, Sales & Marketing, Americas Region, Euler Hermes World Agency
- Galina Marchenko, Senior Vice-President, Global Transaction Banking, Lloyds Bank
- John Minor, National Practice Leader, Political Risk, Aon Risk Solutions
- Filipe Mossmann, Managing Director, Head of Trade, Americas, Transaction Banking, Standard Chartered
- Eduardo Pascowitch, Treasury Coordinator, Braskem
- Lian Phua, Vice-President, Underwriting Manager, Global Political Risk, Credit & Bond, AXA XL
- Madhavan Ramaswamy, Chief Strategy Officer, TradeAssets
- Jonathan Richman, Managing Director, Head of US Trade Finance & Working Capital, Banco Santander
- Douglas Schoch, Vice-President, Captive Business, Supply Chain Finance, Siemens Capital Company
- Priyamvada Singh, Head of Product Management, Global Trade & Receivables Finance, HSBC Bank USA
- Chris Spedding, Head of Global Transaction Banking, North America, Lloyds Bank
- Farhad Subjally, Head of Trade, Transaction Banking Americas. Standard Chartered
- Gene Vayngrib, Chief Executive Officer & Co-Founder, Tradle
- Julien Vignal, Head of Trade Finance Americas, Property & Special Risks, Trade Credit, AIG

"It was an excellent informative event. Thank you for the opportunity to be part of it."

S Leaguedi, Ameroc Export

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